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Census of Retail Trade

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The overall planning and review of the census operations were performed by the staff of the Office of the Assistant Director for Economic and Agriculture Censuses.

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If you have any questions concerning the statistics in this report, call (301) 763-7038.

1987

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Delaware

Issued July 1989



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Michael R. Darby, Under Secretary
for Economic Affairs

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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

CENSUS OF RETAIL TRADE

The 1987 Census of Retail Trade, part of the 1987 Economic Censuses, covered retail trade as defined in the Standard Industrial Classification (SIC) Manual.¹ It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

For the 1987 Census of Retail Trade, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.² Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.^{3 4}
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{2 3} For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.²

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

²According to 1980 Census of Population or subsequent special census.
³Those defined as of January 1, 1987.
⁴See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.

(D) Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.

(IC) Independent city.

(NA) Not available.

(NC) Not comparable.

(X) Not applicable.

CMSA Consolidated Metropolitan Statistical Area.

MSA Metropolitan Statistical Area.

n.e.c. Not elsewhere classified.

PMSA Primary Metropolitan Statistical Area.

pt. Part.

r Revised.

SIC Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table										
	1	2	3	4	5	6	7	8	9	10	11
GEOGRAPHIC AREAS											
The State	X	X	X	X							
CMSA's and MSA's in the State								X			
PMSA's in the State								X			
Area of the State not in any CMSA, PMSA, or MSA									X		
Counties in the State					X		¹ X				X
Places in the State					² X	¹ X				² X	
DATA ITEMS³											
Establishments	X		⁴ X	⁴ X	X	X	X	X	X		
Sales	X		⁴ X	⁴ X	X	X	X	X	X		
Annual payroll	X		⁴ X	⁴ X	X	X	X	X	X		
First quarter payroll	X			⁴ X	X	X	X	X	X		
Paid employees for pay period including March 12, 1987	X		⁴ X	⁴ X	X	X	X	X	X		
Unincorporated businesses	X				X	X	X	X	X		
Sales per establishment		X									
Sales per employee		X									
Payroll per employee		X									
Employees per establishment		X									
1982 to 1987 comparative statistics (establishments, sales, payroll, employees)			⁴ X								
Summary statistics for industries having an SIC change between 1972 and 1987				⁴ X							
Counties ranked by volume of 1987 sales											X
Places ranked by volume of 1987 sales										² X	

¹Includes areas with 350 retail establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population or subsequent special census.

³See Explanation of Terms, appendix A.

⁴Based on 1972 Standard Industrial Classification.

Users' Guide for Locating Statistics in the 1987 Census of Retail Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multiunits	Legal form of organization	Selected topics
GEOGRAPHIC AREA SERIES											
United States.....	X	X	X	X	X						
State	X	X	X	X	X						
CMSA, PMSA, MSA	X	X	X	X							
County	X	X	X	X	X						
Place	X	X	X	X	X						
NONEMPLOYER STATISTICS SERIES											
United States.....	¹ X	¹ X									
State	X	X									
CMSA, PMSA, MSA	X	X									
County	X	X									
Place	X	X									
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States.....	X	X	X	X			X	X	X	X	
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States.....		X	X							X	² X
MERCHANDISE LINE SALES											
United States.....	X	X				X					
State	³ X	³ X				³ X					
CMSA, PMSA, MSA	³ X	³ X				³ X					
MISCELLANEOUS SUBJECTS											
United States.....	X	X	X	X							⁴ X
State	X	X	X	X							⁴ X
CMSA, PMSA, MSA	X	X	X	X							⁴ X
ZIP CODES											
United States.....	⁵ X	⁵ X									
State	⁵ X	⁵ X	⁵ X	⁵ X							
SPECIAL REPORT SERIES—SELECTED STATISTICS											
United States.....	¹ X	¹ X	X	X	X		⁶ X				¹ ⁷ X
State	⁶ X	⁶ X	X	X	X						⁷ ⁸ X
CMSA, MSA	⁶ X	⁶ X	X	X	X						⁸ ⁹ X

¹Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

²Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

³Data available in printed form only for the United States. Data for other areas are available only on microfiche and computerized media.

⁴For United States, States, and MSA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels as well as establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; and on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, types of food services, franchise holders, concession operators, contract feeding and automatic merchandising machine operators; and on the gallon sales of fuels, LP gas bulk storage capacity, and number of establishments selling bottled LP gas.

⁵Data available on public-use computer tapes and CD-ROM only.

⁶Data available by sales size of establishments without payroll only.

⁷Includes percent of retail sales in MSA's, in non-MSA areas, in central cities, and outside central cities within MSA's.

⁸Includes data for all establishments and establishments with payroll.

⁹Includes percent of retail sales inside and outside central cities within each individual MSA.

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SUMMARY OF FINDINGS

Data from the 1987 Census of Retail Trade show that Delaware's 4,416 retail stores with payroll had sales totaling \$5.0 billion. In 1982, 4,119 stores had sales of \$3.1 billion.

For establishments with payroll in 1987, sales of new car dealers accounted for 20.0 percent of the State's total sales by retailers compared to 14.1 percent in 1982. Other leading retail kinds of business in 1987 were grocery stores with 16.9 percent of sales, department stores (including leased departments) with 12.2 percent, gasoline service stations with 5.7 percent, and lumber and other building materials dealers with 4.4 percent.

For 1987, sales for establishments with payroll in the State averaged \$1.1 million per establishment, compared to \$746 thousand in 1982. In 1987, department stores (including leased departments) averaged \$15.2 million per establishment; new car dealers, \$13.5 million; fuel oil dealers, \$2.9 million; lumber and other building materials dealers, \$2.7 million; and liquefied petroleum gas (bottled gas) dealers, \$2.4 million.

For retail establishments with payroll, 1987 sales per employee averaged \$89 thousand. New car dealers had sales per employee of \$293 thousand, which contrasts sharply with the \$24 thousand per employee average for retail bakeries.

The 1987 payroll of retailers in the State amounted to \$566 million, compared to \$351 million for 1982. Payroll as a percent of sales of establishments with payroll averaged 11.4 percent for all retailers, 29.0 percent for retail bakeries, and 5.3 percent for fuel oil dealers.

There were 56,077 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1987, compared to 41,887 employees in 1982. Restaurants and lunchrooms were the largest employers with 8,098 employees; followed by grocery stores, 7,106 employees; and department stores (excluding leased departments), 6,825.

New Castle County led the counties in the State, accounting for 67.5 percent of total sales by retailers. Wilmington had the largest sales among all places in the State, with 13.4 percent of the State total.

Figure 1. State Map
**DELAWARE - Consolidated Metropolitan Statistical Area,
Primary Metropolitan Statistical Area, Counties, and Selected Places**

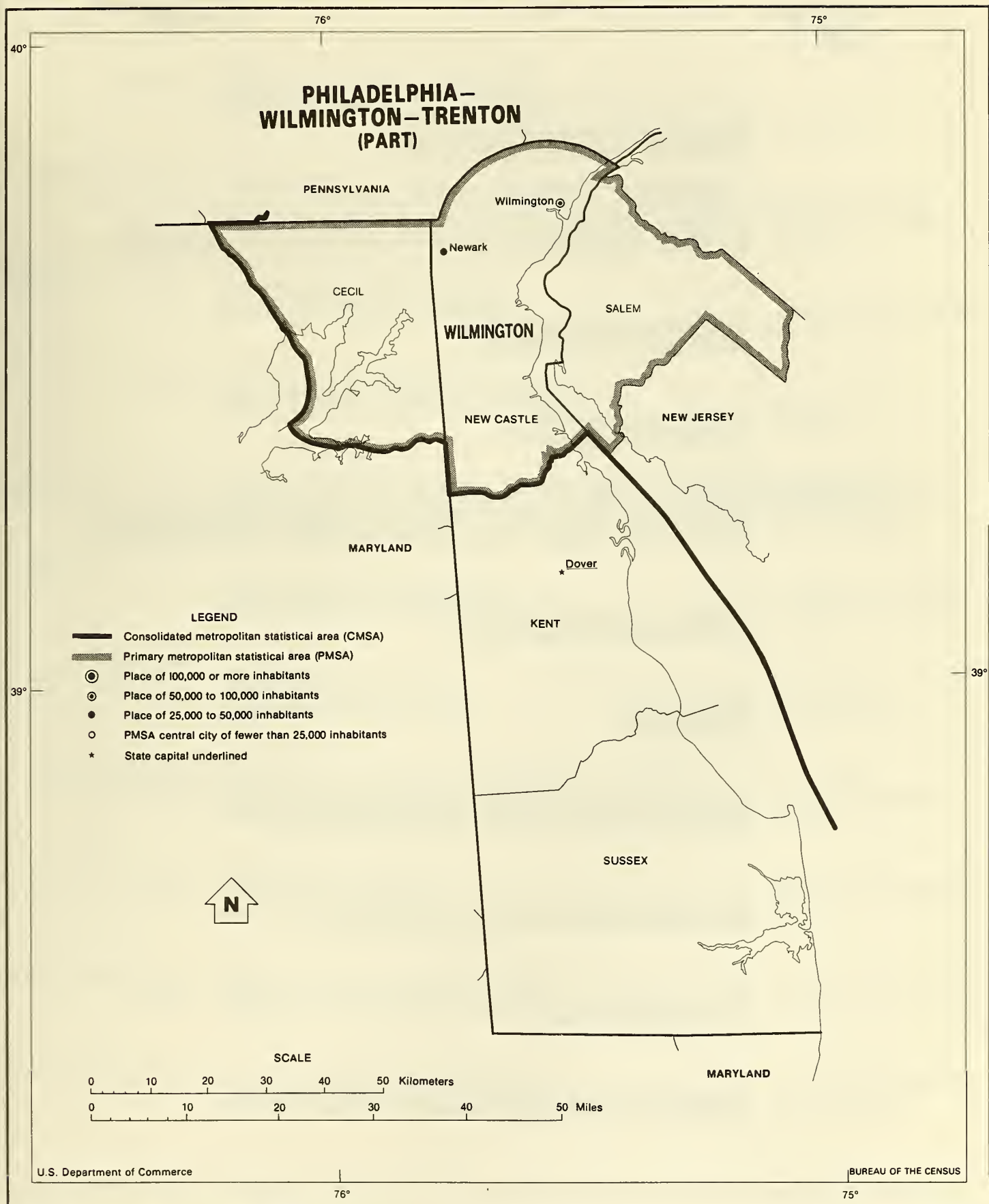
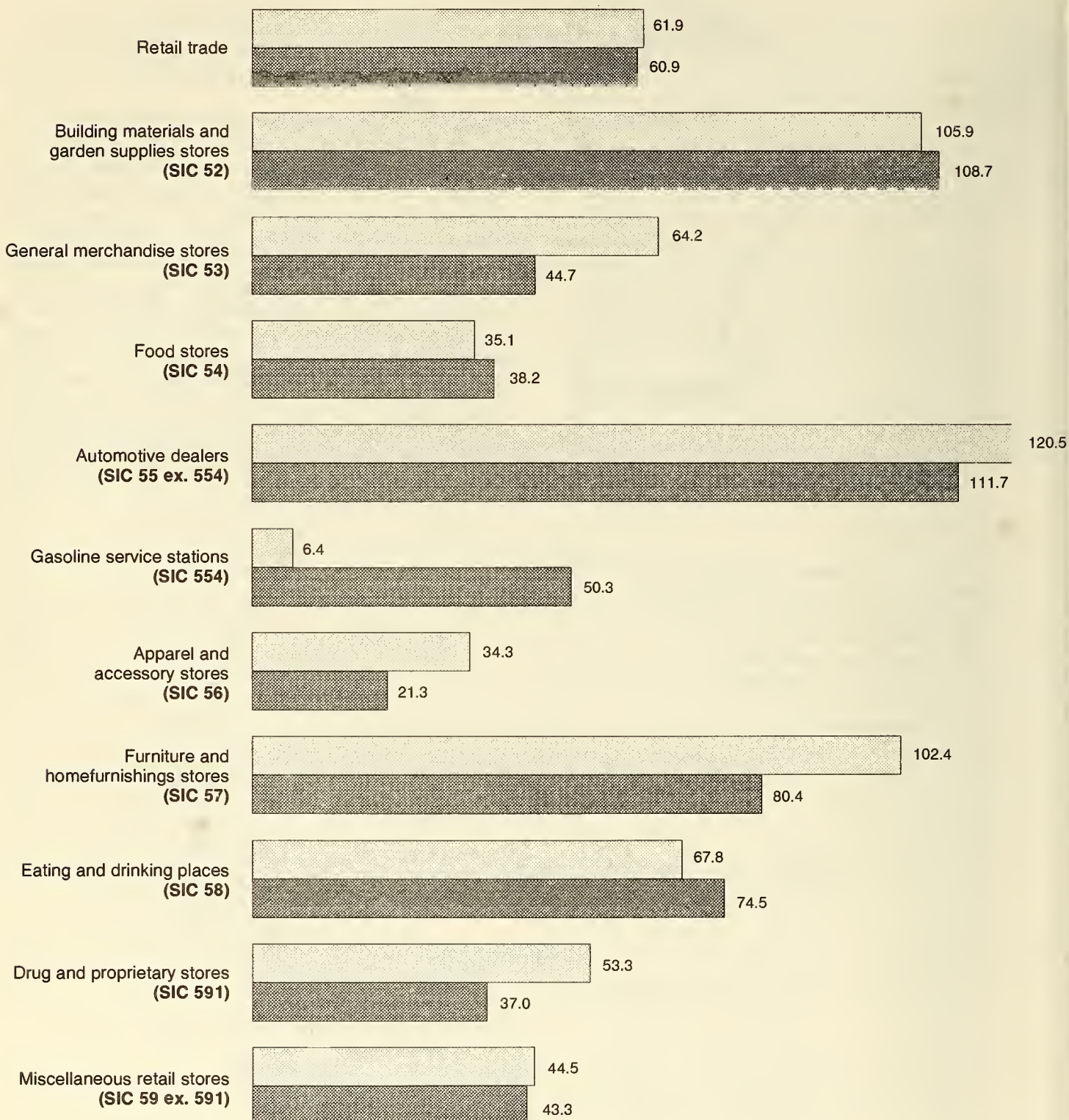


Figure 2. **Percent Change in Sales and Annual Payroll : 1982 to 1987**
(Includes only establishments with payroll)

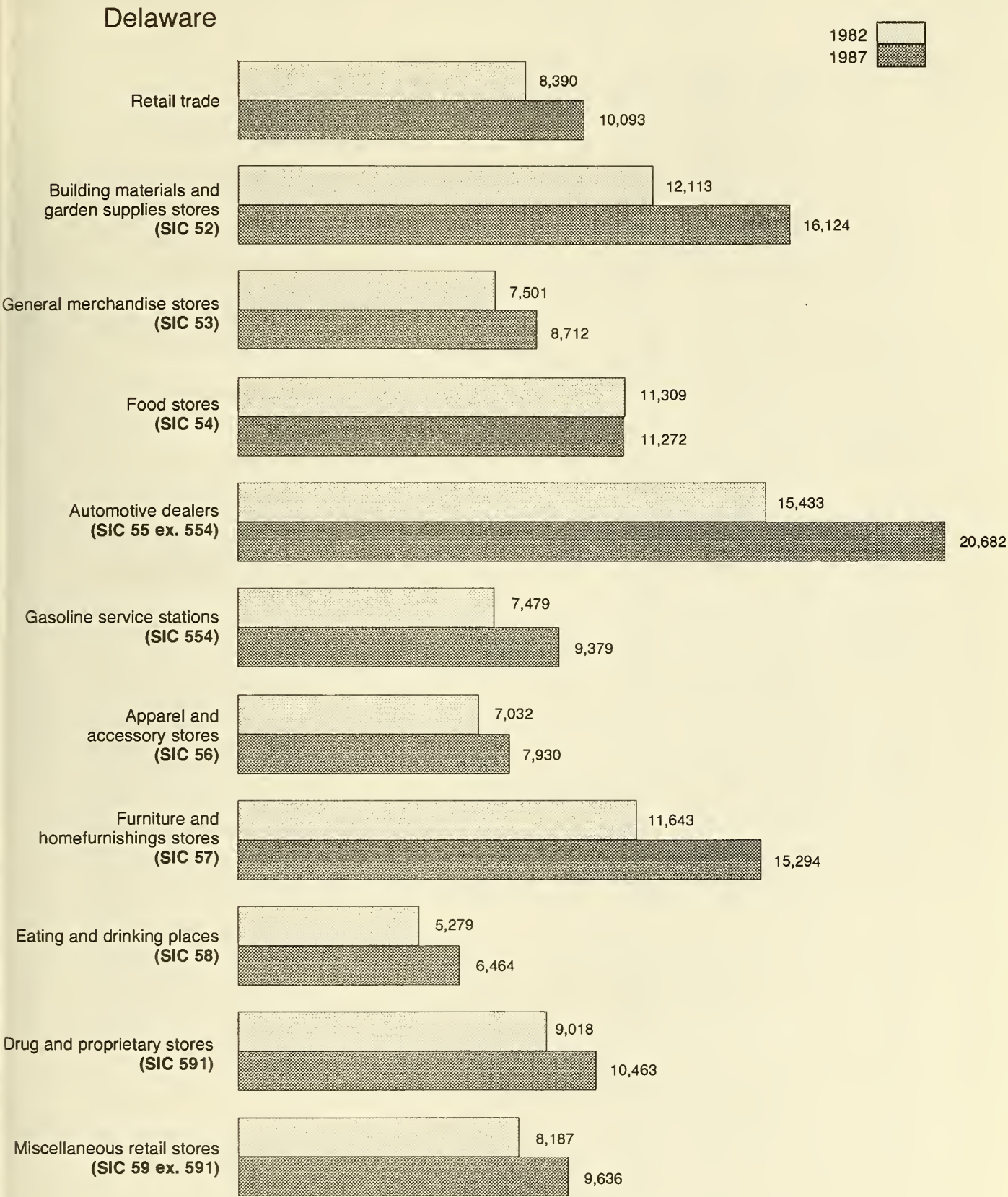
Delaware

Sales
Payroll



Note: Data are based on 1972 Standard Industrial Classification.

Figure 3. Annual Payroll Per Employee: 1987 and 1982
(In dollars)



Note: Data are based on 1972 Standard Industrial Classification.

Table 1. Summary Statistics for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	Retail trade	4 416	4 975 670	565 669	127 520	56 077	899	211
52	Building materials and garden supplies stores	236	319 842	37 489	8 292	2 325	34	8
521, 3	Building materials and supply stores	106	229 464	25 509	5 747	1 475	7	4
521	Lumber and other building materials dealers	81	219 365	23 924	5 395	1 380	5	2
523	Paint, glass, and wallpaper stores	25	10 099	1 585	352	95	2	2
525	Hardware stores	55	25 076	4 071	945	390	9	1
526	Retail nurseries, lawn and garden supply stores	35	19 637	2 834	512	179	11	1
527	Mobile home dealers	40	45 665	5 075	1 088	281	7	2
53	General merchandise stores	117	696 017	70 430	16 820	8 084	21	3
531	Department stores (incl. leased depts.) ^{1 2}	40	606 489	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) ¹	40	582 903	59 999	14 314	6 825	-	-
531 pt.	Conventional ¹	7	(D)	(D)	(D)	(D)	-	-
531 pt.	Discount or mass merchandising ¹	27	211 944	19 297	4 606	2 299	-	-
531 pt.	National chain ¹	6	(D)	(D)	(D)	(D)	-	-
533	Variety stores	31	32 221	4 543	1 069	570	8	1
539	Miscellaneous general merchandise stores	46	80 893	5 888	1 437	689	13	2
54	Food stores	531	901 325	95 026	20 810	8 430	140	29
541	Grocery stores	359	839 267	84 190	18 406	7 106	102	12
542	Meat and fish (seafood) markets	40	27 039	3 288	801	279	8	3
546	Retail bakeries	63	17 453	5 066	1 137	727	11	8
546 pt.	Retail bakeries—baking and selling	60	(D)	(D)	(D)	(D)	11	7
546 pt.	Retail bakeries—selling only	3	(D)	(D)	(D)	(D)	-	1
543, 4, 5, 9	Other food stores	69	17 566	2 482	466	318	19	6
543	Fruit and vegetable markets	18	4 627	637	108	52	9	-
544	Candy, nut, and confectionery stores	19	4 168	830	127	88	3	4
545	Dairy products stores	10	3 519	327	70	50	3	-
549	Miscellaneous food stores	22	5 252	688	161	128	4	2
55 ex. 554	Automotive dealers	273	1 139 175	95 179	21 228	4 602	42	6
551	New and used car dealers	74	996 257	75 528	16 665	3 403	1	-
552	Used car dealers	58	29 185	2 949	727	230	16	3
553	Auto and home supply stores	105	72 056	11 745	2 774	694	23	2
553 pt.	Tire, battery, and accessory dealers	100	71 100	11 648	2 755	686	20	1
553 pt.	Other auto and home supply stores	5	956	97	19	8	3	1
555, 6, 7, 9	Miscellaneous automotive dealers	36	41 677	4 957	1 062	275	2	1
555	Boat dealers	17	20 915	2 380	452	135	1	1
556	Recreational vehicle dealers	6	10 583	883	262	56	-	-
557	Motorcycle dealers	8	(D)	(D)	(D)	(D)	1	-
559	Automotive dealers, n.e.c.	5	(D)	(D)	(D)	(D)	-	-
554	Gasoline service stations	279	284 901	17 792	4 132	1 897	95	10
56	Apparel and accessory stores	445	218 859	25 766	5 843	3 249	44	18
561	Men's and boys' clothing stores	49	32 324	4 413	1 059	459	2	-
562, 3	Women's clothing and specialty stores	170	80 291	8 785	2 021	1 341	15	5
562	Women's clothing stores	159	76 188	8 320	1 936	1 299	14	5
563	Women's accessory and specialty stores	11	4 103	465	85	42	1	-
565	Family clothing stores	46	49 479	5 743	1 296	645	6	3
566	Shoe stores	131	43 110	5 394	1 186	612	9	4
566 pt.	Men's shoe stores	16	4 566	646	154	55	-	-
566 pt.	Women's shoe stores	25	6 130	881	198	110	2	1
566 pt.	Children's and juveniles' shoe stores	8	1 915	268	51	23	-	-
566 pt.	Family shoe stores	82	30 499	3 599	783	424	7	3
564, 9	Other apparel and accessory stores	49	13 655	1 431	281	192	12	6
564	Children's and infants' wear stores	17	7 156	639	146	103	3	3
569	Miscellaneous apparel and accessory stores	32	6 499	792	135	89	9	3
57	Furniture and home furnishings stores	325	266 889	34 504	8 026	2 256	58	15
5712	Furniture stores	93	112 943	15 747	3 674	898	17	4
5713, 4, 9	Home furnishings stores	89	54 522	8 190	1 917	559	19	5
5713	Floor covering stores	45	42 402	6 485	1 574	365	9	2
5714	Draperies and upholstery stores	4	1 312	120	27	18	-	-
5719	Miscellaneous home furnishings stores	40	10 808	1 585	316	176	10	3
572	Household appliance stores	29	17 060	2 125	479	173	8	1
573	Radio, television, computer, and music stores	114	82 364	8 442	1 956	626	14	5
5731	Radio, television, and electronics stores	59	45 762	4 505	1 004	281	5	4
5734	Computer and software stores	12	5 151	778	204	71	2	-
5735	Record and prerecorded tape stores	28	22 050	1 817	411	201	4	1
5736	Musical instrument stores	15	9 401	1 342	337	73	3	-

See footnotes at end of table.

Table 1. Summary Statistics for the State: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
58	Eating and drinking places	1 023	438 610	111 575	24 124	17 261	220	69
5812	Eating places	915	413 284	106 802	23 037	16 462	202	60
5812 pt.	Restaurants and lunchrooms	413	198 149	56 890	12 232	8 098	84	29
5812 pt.	Cafeterias	11	4 915	1 138	269	190	3	1
5812 pt.	Refreshment places	372	173 179	38 410	8 218	6 803	95	22
5812 pt.	Other eating places	119	37 041	10 364	2 318	1 371	20	8
5813	Drinking places	108	25 326	4 773	1 087	799	18	9
591	Drug and proprietary stores	130	164 153	18 049	4 067	1 725	5	1
591 pt.	Drug stores	117	152 789	16 784	3 762	1 595	4	1
591 pt.	Proprietary stores	13	11 364	1 265	305	130	1	-
59 ex. 591	Miscellaneous retail stores	1 057	545 899	59 859	14 178	6 248	240	52
592	Liquor stores	277	108 327	9 033	2 099	1 203	41	14
593	Used merchandise stores	34	6 437	981	282	109	13	3
594	Miscellaneous shopping goods stores	411	164 011	19 189	4 658	2 433	112	15
5941	Sporting goods stores and bicycle shops	80	31 596	3 460	764	404	29	3
5941 pt.	General line sporting goods stores	27	14 125	1 497	337	176	8	2
5941 pt.	Specialty line sporting goods stores	53	17 471	1 963	427	228	21	1
5942	Book stores	41	14 005	1 506	349	211	11	2
5943	Stationery stores	8	1 734	216	51	25	1	-
5944	Jewelry stores	71	36 732	5 749	1 396	545	10	1
5945	Hobby, toy, and game shops	36	26 729	1 764	493	268	12	1
5946	Camera and photographic supply stores	23	14 779	1 422	339	117	-	-
5947	Gift, novelty, and souvenir shops	115	26 300	3 570	870	635	36	8
5948	Luggage and leather goods stores	5	(D)	(D)	(D)	(D)	-	-
5949	Sewing, needlework, and piece goods stores	32	(D)	(D)	(D)	(D)	13	-
596	Nonstore retailers	47	48 194	7 145	1 656	555	10	1
5961	Catalog and mail-order houses	15	24 064	2 152	565	172	1	-
5962	Merchandising machine operators	13	17 638	3 555	748	211	2	-
5963	Direct selling establishments	19	6 492	1 438	343	172	7	1
598	Fuel dealers	55	152 997	11 391	2 773	750	6	-
5983	Fuel oil dealers	41	119 841	6 392	1 512	411	5	-
5984	Liquefied petroleum gas (bottled gas) dealers	14	33 156	4 999	1 261	339	1	-
5989	Fuel dealers, n.e.c.	-	-	-	-	-	-	-
5992	Florists	70	13 580	3 210	721	395	29	15
5993	Tobacco stores and stands	6	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands	18	5 619	614	137	115	3	-
5995	Optical goods stores	49	9 699	2 353	520	168	6	2
5999	Miscellaneous retail stores, n.e.c.	90	(D)	(D)	(D)	(D)	19	2
5999 pt.	Pet shops	18	5 453	1 032	216	102	3	-
5999 pt.	Typewriter stores	1	(D)	(D)	(D)	(D)	-	-
5999 pt.	Other miscellaneous retail stores, n.e.c.	71	(D)	(D)	(D)	(D)	16	2

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 2. Selected Ratios for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Sales		Annual payroll per employee ¹ (dollars)	Employees per establishment ¹ (number)
		Per establishment (dollars)	Per employee ¹ (dollars)		
	Retail trade -----	1 126 737	88 729	10 087	13
52	Building materials and garden supplies stores -----	1 355 263	137 566	16 124	10
521, 3	Building materials and supply stores -----	2 164 755	155 569	17 294	14
521	Lumber and other building materials dealers -----	2 708 210	158 960	17 336	17
523	Paint, glass, and wallpaper stores -----	403 960	106 305	16 684	4
525	Hardware stores -----	455 927	64 297	10 438	7
526	Retail nurseries, lawn and garden supply stores -----	561 057	109 704	15 832	5
527	Mobile home dealers -----	1 141 625	162 509	18 060	7
53	General merchandise stores -----	5 948 863	86 098	8 712	69
531	Department stores (incl. leased depts.) ^{2 3} -----	15 162 225	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ² -----	14 572 575	85 407	8 791	171
531 pt.	Conventional ² -----	(D)	(D)	(D)	(D)
531 pt.	Discount or mass merchandising ² -----	7 849 778	92 190	8 394	85
531 pt.	National chain ² -----	(D)	(D)	(D)	(D)
533	Variety stores -----	1 039 387	56 528	7 970	18
539	Miscellaneous general merchandise stores -----	1 758 543	117 406	8 546	15
54	Food stores -----	1 697 411	106 919	11 272	16
541	Grocery stores -----	2 337 791	118 107	11 848	20
542	Meat and fish (seafood) markets -----	675 975	96 914	11 785	7
546	Retail bakeries -----	277 032	24 007	6 968	12
546 pt.	Retail bakeries—baking and selling -----	(D)	(D)	(D)	(D)
546 pt.	Retail bakeries—selling only -----	(D)	(D)	(D)	(D)
543, 4, 5, 9	Other food stores -----	254 580	55 239	7 805	5
543	Fruit and vegetable markets -----	257 056	88 981	12 250	3
544	Candy, nut, and confectionery stores -----	219 368	47 364	9 432	5
545	Dairy products stores -----	351 900	70 380	6 540	5
549	Miscellaneous food stores -----	238 727	41 031	5 375	6
55 ex. 554	Automotive dealers -----	4 172 802	247 539	20 682	17
551	New and used car dealers -----	13 462 932	292 758	22 195	46
552	Used car dealers -----	503 190	126 891	12 822	4
553	Auto and home supply stores -----	686 248	103 827	16 924	7
553 pt.	Tire, battery, and accessory dealers -----	711 000	103 644	16 980	7
553 pt.	Other auto and home supply stores -----	191 200	119 500	12 125	2
555, 6, 7, 9	Miscellaneous automotive dealers -----	1 157 694	151 553	18 025	8
555	Boat dealers -----	1 230 294	154 926	17 630	8
556	Recreational vehicle dealers -----	1 763 833	188 982	15 768	9
557	Motorcycle dealers -----	(D)	(D)	(D)	(D)
559	Automotive dealers, n.e.c. -----	(D)	(D)	(D)	(D)
554	Gasoline service stations -----	1 021 151	150 185	9 379	7
56	Apparel and accessory stores -----	491 818	67 362	7 930	7
561	Men's and boys' clothing stores -----	659 673	70 423	9 614	9
562, 3	Women's clothing and specialty stores -----	472 300	59 874	6 551	8
562	Women's clothing stores -----	479 170	58 651	6 405	8
563	Women's accessory and specialty stores -----	373 000	97 690	11 071	4
565	Family clothing stores -----	1 075 630	76 712	8 904	14
566	Shoe stores -----	329 084	70 441	8 814	5
566 pt.	Men's shoe stores -----	285 375	83 018	11 745	3
566 pt.	Women's shoe stores -----	245 200	55 727	8 009	4
566 pt.	Children's and juveniles' shoe stores -----	239 375	83 261	11 652	3
566 pt.	Family shoe stores -----	371 939	71 932	8 488	5
564, 9	Other apparel and accessory stores -----	278 673	71 120	7 453	4
564	Children's and infants' wear stores -----	420 941	69 476	6 204	6
569	Miscellaneous apparel and accessory stores -----	203 094	73 022	8 899	3
57	Furniture and homefurnishings stores -----	821 197	118 302	15 294	7
5712	Furniture stores -----	1 214 441	125 772	17 536	10
5713, 4, 9	Homefurnishings stores -----	612 607	97 535	14 651	6
5713	Floor covering stores -----	942 267	116 170	17 767	8
5714	Drapery and upholstery stores -----	328 000	72 889	6 667	5
5719	Miscellaneous homefurnishings stores -----	270 200	61 409	9 006	4
572	Household appliance stores -----	588 276	98 613	12 283	6
573	Radio, television, computer, and music stores -----	722 491	131 572	13 486	5
5731	Radio, television, and electronics stores -----	775 627	162 854	16 032	5
5734	Computer and software stores -----	429 250	72 549	10 958	6
5735	Record and prerecorded tape stores -----	787 500	109 701	9 040	7
5736	Musical instrument stores -----	626 733	128 781	18 384	5

See footnotes at end of table.

Table 2. Selected Ratios for the State: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Sales		Annual payroll per employee ¹ (dollars)	Employees per establishment ¹ (number)
		Per establishment (dollars)	Per employee ¹ (dollars)		
58	Eating and drinking places	428 749	25 410	6 464	17
5812	Eating places	451 677	25 105	6 488	18
5812 pt.	Restaurants and lunchrooms	479 780	24 469	7 025	20
5812 pt.	Cafeterias	446 818	25 868	5 989	17
5812 pt.	Refreshment places	465 535	25 456	5 646	18
5812 pt.	Other eating places	311 269	27 018	7 559	12
5813	Drinking places	234 500	31 697	5 974	7
591	Drug and proprietary stores	1 262 715	95 161	10 463	13
591 pt.	Drug stores	1 305 889	95 792	10 523	14
591 pt.	Proprietary stores	874 154	87 415	9 731	10
59 ex. 591	Miscellaneous retail stores	516 461	87 372	9 581	6
592	Liquor stores	391 072	90 047	7 509	4
593	Used merchandise stores	189 324	59 055	9 000	3
594	Miscellaneous shopping goods stores	399 054	67 411	7 887	6
5941	Sporting goods stores and bicycle shops	394 950	78 208	8 564	5
5941 pt.	General line sporting goods stores	523 148	80 256	8 506	7
5941 pt.	Specialty line sporting goods stores	329 642	76 627	8 610	4
5942	Book stores	341 585	66 374	7 137	5
5943	Stationery stores	216 750	69 360	8 640	3
5944	Jewelry stores	517 352	67 398	10 549	8
5945	Hobby, toy, and game shops	742 472	99 735	6 582	7
5946	Camera and photographic supply stores	642 565	126 316	12 154	5
5947	Gift, novelty, and souvenir shops	228 696	41 417	5 622	6
5948	Luggage and leather goods stores	(D)	(D)	(D)	(D)
5949	Sewing, needlework, and piece goods stores	(D)	(D)	(D)	(D)
596	Nonstore retailers	1 025 404	86 836	12 874	12
5961	Catalog and mail-order houses	1 604 267	139 907	12 512	11
5962	Merchandising machine operators	1 356 769	83 592	16 848	16
5963	Direct selling establishments	341 684	37 744	8 360	9
598	Fuel dealers	2 781 764	203 996	15 188	14
5983	Fuel oil dealers	2 922 951	291 584	15 552	10
5984	Liquefied petroleum gas (bottled gas) dealers	2 368 286	97 805	14 746	24
5989	Fuel dealers, n.e.c.	-	-	-	-
5992	Florists	194 000	34 380	8 127	6
5993	Tobacco stores and stands	(D)	(D)	(D)	(D)
5994	News dealers and newsstands	312 167	48 861	5 339	6
5995	Optical goods stores	197 939	57 732	14 006	3
5999	Miscellaneous retail stores, n.e.c.	(D)	(D)	(D)	(D)
5999 pt.	Pet shops	302 944	53 461	10 118	6
5999 pt.	Typewriter stores	(D)	(D)	(D)	(D)
5999 pt.	Other miscellaneous retail stores, n.e.c.	(D)	(D)	(D)	(D)

¹Based on number of employees for pay period including March 12.

²Includes sales from catalog order desks.

³Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Retail trade— including used automobile parts and accessories stores¹ ----- Excluding used automobile parts and accessories stores² -----	4 429	4 134	4 980 864	3 076 062	61.9	566 643	352 114	60.9	56 142	41 968
			4 416	4 119	4 975 670	3 071 208	62.0	565 669	351 301	61.0	56 077	41 887
52	52	Building materials and garden supplies stores -----	236	206	319 842	155 310	105.9	37 489	17 964	108.7	2 325	1 483
521, 3	521, 3	Building materials and supply stores -----	106	94	229 464	105 776	116.9	25 509	11 090	130.0	1 475	815
521	521	Lumber and other building materials dealers -----	81	71	219 365	(D)	(D)	23 924	(D)	(D)	1 380	(D)
523	523	Paint, glass, and wallpaper stores -----	25	23	10 099	(D)	(D)	1 585	(D)	(D)	95	(D)
525	525	Hardware stores -----	55	61	25 076	18 267	37.3	4 071	3 055	33.3	390	355
526	526	Retail nurseries, lawn and garden supply stores -----	35	21	19 637	5 098	285.2	2 834	900	214.9	179	86
527	527	Mobile home dealers -----	40	30	45 665	26 169	74.5	5 075	2 919	73.9	281	227
53	53	General merchandise stores -----	117	97	696 017	423 966	64.2	70 430	48 669	44.7	8 084	6 488
531		Department stores (incl. leased depts.) [with 25 employees or more] ^{3 4 5} -----	44	33	623 610	376 493	65.6	(NA)	(NA)	(NA)	(NA)	(NA)
	531	Department stores (incl. leased depts.) [with 50 employees or more] ^{3 4 6} -----	40	(NA)	606 489	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	539 pt.	Department stores (incl. leased depts.) [with 25 to 49 employees] ^{3 4 7} -----	4	(NA)	17 121	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531		Department stores (excl. leased depts.) [with 25 employees or more] ^{3 5} -----	44	33	599 503	366 672	63.5	61 640	42 144	46.3	6 986	5 402
	531	Department stores (excl. leased depts.) [with 50 employees or more] ^{3 6} -----	40	(NA)	582 903	(NA)	(NA)	59 999	(NA)	(NA)	6 825	(NA)
	539 pt.	Department stores (excl. leased depts.) [with 25 to 49 employees] ^{3 7} -----	4	(NA)	16 600	(NA)	(NA)	1 641	(NA)	(NA)	161	(NA)
533	533	Variety stores -----	31	32	32 221	27 504	17.2	4 543	4 030	12.7	570	643
539	539 pt.	Miscellaneous general merchandise stores ⁸ -----	42	32	64 293	29 790	115.8	4 247	2 495	70.2	528	443
54	54	Food stores -----	531	540	901 325	667 391	35.1	95 026	68 757	38.2	8 430	6 080
541	541	Grocery stores -----	359	373	839 267	610 769	37.4	84 190	60 635	38.8	7 106	4 931
5422, 3	5421	Meat and fish (seafood) markets -----	40	50	27 039	34 133	-20.8	3 288	3 261	.8	279	363
546	546	Retail bakeries -----	63	51	17 453	12 209	43.0	5 066	3 404	48.8	727	582
5462	546 pt.	Retail bakeries—baking and selling -----	60	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5463	546 pt.	Retail bakeries—selling only -----	3	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
543, 4, 5, 9	543, 4, 5, 9	Other food stores -----	69	66	17 566	10 280	70.9	2 482	1 457	70.4	318	204
543	543	Fruit and vegetable markets -----	18	19	4 627	2 806	64.9	637	335	90.1	52	33
544	544	Candy, nut, and confectionery stores -----	19	26	4 168	2 850	46.2	830	566	46.6	88	64
545	545	Dairy products stores -----	10	4	3 519	(D)	(D)	327	(D)	(D)	50	(D)
549	549	Miscellaneous food stores -----	22	17	5 252	(D)	(D)	688	(D)	(D)	128	(D)
55 ex. 554	55 ex. 554	Automotive dealers -----	273	235	1 139 175	516 711	120.5	95 179	44 957	111.7	4 602	2 913
551	551	New and used car dealers -----	74	72	996 257	434 163	129.5	75 528	33 904	122.8	3 403	2 063
552	552	Used car dealers -----	58	40	29 185	18 675	56.3	2 949	1 466	101.2	230	121
553	553	Auto and home supply stores -----	105	85	72 056	48 433	48.8	11 745	7 469	57.2	694	541
553 pt.	553 pt.	Tire, battery, and accessory dealers -----	100	79	71 100	47 037	51.2	11 648	7 288	59.8	686	515
553 pt.	553 pt.	Other auto and home supply stores -----	5	6	956	1 396	-31.5	97	181	-46.4	8	26
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers -----	36	38	41 677	15 440	169.9	4 957	2 118	134.0	275	188
555	555	Boat dealers -----	17	17	20 915	4 851	331.1	2 380	649	266.7	135	54
556	556, 559 pt.	Recreational and utility trailer dealers ⁹ -----	7	8	(D)	4 039	(D)	(D)	332	(D)	(D)	25
557	557	Motorcycle dealers -----	8	13	(D)	6 550	(D)	(D)	1 137	(D)	(D)	109
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers] -----	4	-	(D)	-	(X)	(D)	-	(X)	(D)	-
554	554	Gasoline service stations -----	279	336	284 901	267 883	6.4	17 792	11 839	50.3	1 897	1 583
56	56	Apparel and accessory stores -----	445	440	218 859	162 974	34.3	25 766	21 238	21.3	3 249	3 020
561	561	Men's and boys' clothing stores -----	49	56	32 324	21 209	52.4	4 413	3 144	40.4	459	349
562, 3, 8	562, 3	Women's clothing and specialty stores -----	170	161	80 291	63 029	27.4	8 785	7 978	10.1	1 341	1 192
562	562	Women's clothing stores -----	159	145	76 188	59 070	29.0	8 320	7 540	10.3	1 299	1 141
563, 8	563	Women's accessory and specialty stores ¹⁰ -----	11	16	4 103	3 959	3.6	465	438	6.2	42	51
565	565	Family clothing stores -----	46	50	49 479	38 507	28.5	5 743	4 742	21.1	645	699
566	566	Shoe stores -----	131	136	43 110	34 391	25.4	5 394	4 547	18.6	612	648
566 pt.	566 pt.	Men's shoe stores -----	16	15	4 566	3 256	40.2	646	480	34.6	55	47
566 pt.	566 pt.	Women's shoe stores -----	25	34	6 130	8 541	-28.2	881	1 093	-19.4	110	136
566 pt.	566 pt.	Children's and juveniles' shoe stores -----	8	5	1 915	1 044	83.4	268	173	54.9	23	24
566 pt.	566 pt.	Family shoe stores -----	82	82	30 499	21 550	41.5	3 599	2 801	28.5	424	441

See footnotes at end of table.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
56	56	Apparel and accessory stores—Con.										
564, 9	564, 9	Other apparel and accessory stores	49	37	13 655	5 838	133.9	1 431	827	73.0	192	132
564	564	Children's and infants' wear stores	17	16	7 156	3 291	117.4	639	504	26.8	103	89
569	569	Miscellaneous apparel and accessory stores	32	21	6 499	2 547	155.2	792	323	145.2	89	43
57	57	Furniture and home furnishings stores ..	325	287	266 889	131 840	102.4	34 504	19 130	80.4	2 256	1 643
5712	5712	Furniture stores	93	77	112 943	50 112	125.4	15 747	7 496	110.1	898	604
5713, 4, 9	5713, 4, 9	Home furnishings stores	89	90	54 522	30 071	81.3	8 190	5 411	51.4	559	475
5713	5713	Floor covering stores	45	42	42 402	20 695	104.9	6 485	3 663	77.0	365	276
5714	5714	Drapery and upholstery stores	4	14	1 312	1 909	-31.3	120	407	-70.5	18	55
5719	5719	Miscellaneous home furnishings stores ..	40	34	10 808	7 467	44.7	1 585	1 341	18.2	176	144
572	572	Household appliance stores	29	27	17 060	9 124	87.0	2 125	1 570	35.4	173	160
573	573	Radio, television, computer, and music stores	114	93	82 364	42 533	93.6	8 442	4 653	81.4	626	404
5732	5732	Radio and television stores ¹¹	71	64	50 913	31 513	61.6	5 283	3 391	55.8	352	267
	5731	Radio, television, and electronics stores	59	(NA)	45 762	(NA)	(NA)	4 505	(NA)	(NA)	281	(NA)
	5734	Computer and software stores	12	(NA)	5 151	(NA)	(NA)	778	(NA)	(NA)	71	(NA)
5733	5733	Music stores	43	29	31 451	11 020	185.4	3 159	1 262	150.3	274	137
	5735	Record and prerecorded tape stores	28	15	22 050	6 332	248.2	1 817	536	239.0	201	84
	5736	Musical instrument stores	15	14	9 401	4 688	100.5	1 342	726	84.8	73	53
58	58	Eating and drinking places	1 023	890	438 610	261 447	67.8	111 575	63 941	74.5	17 261	12 113
5812	5812	Eating places	915	757	413 284	241 161	71.4	106 802	59 929	78.2	16 462	11 374
5812 pt.	5812 pt.	Restaurants and lunchrooms	413	364	198 149	122 366	61.9	56 890	32 317	76.0	8 098	6 007
5812 pt.	5812 pt.	Cafeterias	11	13	4 915	2 635	86.5	1 138	679	67.6	190	111
5812 pt.	5812 pt.	Refreshment places	372	314	173 179	100 879	71.7	38 410	21 967	74.9	6 803	4 489
5812 pt.	5812 pt.	Other eating places	119	66	37 041	15 281	142.4	10 364	4 966	108.7	1 371	767
5813	5813	Drinking places	108	133	25 326	20 286	24.8	4 773	4 012	19.0	799	739
591	591	Drug and proprietary stores	130	136	164 153	107 075	53.3	18 049	13 176	37.0	1 725	1 461
591 pt.	591 pt.	Drug stores	117	125	152 789	97 739	56.3	16 784	12 251	37.0	1 595	1 337
591 pt.	591 pt.	Proprietary stores	13	11	11 364	9 336	21.7	1 265	925	36.8	130	124
59 ex. 591	59 ex. 591	Miscellaneous retail stores¹	1 070	967	551 093	381 465	44.5	60 833	42 443	43.3	6 313	5 184
592	592	Liquor stores	277	277	108 327	85 050	27.4	9 033	7 804	15.7	1 203	1 343
593	593, 5015 pt.	Used merchandise stores ¹	47	49	11 631	8 869	31.1	1 955	1 834	6.6	174	173
594	594	Miscellaneous shopping goods stores ---	411	322	164 011	91 477	79.3	19 189	12 018	59.7	2 433	1 701
5941	5941	Sporting goods stores and bicycle shops	80	49	31 596	14 831	113.0	3 460	1 632	112.0	404	225
5941 pt.	5941 pt.	General line sporting goods stores ---	27	20	14 125	8 909	58.5	1 497	980	52.8	176	140
5941 pt.	5941 pt.	Specialty line sporting goods stores ---	53	29	17 471	5 922	195.0	1 963	652	201.1	228	85
5942, 3	5942, 3	Book, stationery stores	49	44	15 739	10 796	45.8	1 722	1 502	14.6	236	204
5942	5942	Book stores	41	36	14 005	9 621	45.6	1 506	1 318	14.3	211	177
5943	5943	Stationery stores	8	8	1 734	1 175	47.6	216	184	17.4	25	27
5944	5944	Jewelry stores	71	58	36 732	17 089	114.9	5 749	3 195	79.9	545	369
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	211	171	79 944	48 761	64.0	8 258	5 689	45.2	1 248	903
5945	5945	Hobby, toy, and game shops	36	28	26 729	15 142	76.5	1 764	1 415	24.7	268	186
5946	5946	Camera and photographic supply stores	23	14	14 779	9 385	57.5	1 422	1 210	17.5	117	108
5947	5947	Gift, novelty, and souvenir shops ---	115	86	26 300	13 909	89.1	3 570	1 731	106.2	635	392
5948	5948	Luggage and leather goods stores ---	5	6	(D)	1 578	(D)	(D)	232	(D)	(D)	31
5949	5949	Sewing, needlework, and piece goods stores	32	37	(D)	8 747	(D)	(D)	1 101	(D)	(D)	186
596	596	Nonstore retailers	47	64	48 194	41 994	14.8	7 145	6 122	16.7	555	617
5961	5961	Catalog and mail-order houses	15	20	24 064	18 098	33.0	2 152	1 617	33.1	172	152
5962	5962	Merchandising machine operators	13	26	17 638	18 136	-2.7	3 555	3 150	12.9	211	299
5963	5963	Direct selling establishments	19	18	6 492	5 760	12.7	1 438	1 355	6.1	172	166
598	598	Fuel and ice dealers	56	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5983	5983	Fuel oil dealers	41	51	119 841	106 702	12.3	6 392	6 196	3.2	411	440
5984	5984	Liquefied petroleum gas (bottled gas) dealers	14	13	33 156	13 785	140.5	4 999	2 394	108.8	339	138
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. ¹²	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5992	5992	Florists	70	64	13 580	8 805	54.2	3 210	1 869	71.7	395	277
5993	5993	Tobacco stores and stands	6	9	(D)	3 199	(D)	(D)	352	(D)	(D)	60
5994	5994	News dealers and newsstands	18	14	5 619	2 416	132.6	614	294	108.8	115	57

See footnotes at end of table.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
59 ex. 591	59 ex. 591	Miscellaneous retail stores¹—Con.										
5999		Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] -----	138	102	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5999 pt.	5995	Optical goods stores -----	49	35	9 699	5 377	80.4	2 353	1 443	63.1	168	129
5999 pt.	5999 pt.	Pet shops -----	18	12	5 453	2 031	168.5	1 032	449	129.8	102	77
5999 pt.	5999 pt.	Typewriter stores -----	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5999 pt.	5999 pt.	Other miscellaneous retail stores, n.e.c. [excl. ice dealers] -----	70	53	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

¹Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

²Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

⁵Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

⁶Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

⁷Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

⁸Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

⁹Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

¹⁰Includes furriers and fur shops classified in SIC 568 based on 1972 SIC.

¹¹Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

¹²Includes ice dealers classified in SIC 5982 based on 1972 SIC.

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
		Retail trade—					
		Including used automobile parts and accessories stores ¹ -----	4 429	4 980 864	566 643	127 751	56 142
		Excluding used automobile parts and accessories stores ² -----	4 416	4 975 670	565 669	127 520	56 077
531	531	Department stores (incl. leased depts.) [with 25 employees or more] ^{3 4 5} -----	44	623 610	(NA)	(NA)	(NA)
539 pt.	539 pt.	Department stores (incl. leased depts.) [with 50 employees or more] ^{3 4 6} -----	40	606 489	(NA)	(NA)	(NA)
		Department stores (incl. leased depts.) [with 25 to 49 employees] ^{3 4 7} -----	4	17 121	(NA)	(NA)	(NA)
531	531	Department stores (excl. leased depts.) [with 25 employees or more] ^{3 5} -----	44	599 503	61 640	14 693	6 986
539 pt.	539 pt.	Department stores (excl. leased depts.) [with 50 employees or more] ^{3 6} -----	40	582 903	59 999	14 314	6 825
		Department stores (excl. leased depts.) [with 25 to 49 employees] ^{3 7} -----	4	16 600	1 641	379	161
539	539 pt.	Miscellaneous general merchandise stores ⁸ -----	42	64 293	4 247	1 058	528
5422, 3	5421	Meat and fish (seafood) markets -----	40	27 039	3 288	801	279
546	546	Retail bakeries -----	63	17 453	5 066	1 137	727
5462	546 pt.	Retail bakeries—baking and selling -----	60	(D)	(D)	(D)	(D)
5463	546 pt.	Retail bakeries—selling only -----	3	(D)	(D)	(D)	(D)
556	556, 559 pt.	Recreational and utility trailer dealers ⁹ -----	7	(D)	(D)	(D)	(D)
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers] -----	4	(D)	(D)	(D)	(D)
563, 8	563	Women's accessory and specialty stores ¹⁰ -----	11	4 103	465	85	42
5732	5731	Radio and television stores ¹¹ -----	71	50 913	5 283	1 208	352
	5734	Radio, television, and electronics stores -----	59	45 762	4 505	1 004	281
		Computer and software stores -----	12	5 151	778	204	71
5733	5735	Music stores -----	43	31 451	3 159	748	274
	5736	Record and prerecorded tape stores -----	28	22 050	1 817	411	201
		Musical instrument stores -----	15	9 401	1 342	337	73
593	593, 5015 pt.	Used merchandise stores ¹ -----	47	11 631	1 955	513	174
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. ¹² -----	1	(D)	(D)	(D)	(D)
5999	5995	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] -----	138	(D)	(D)	(D)	(D)
	5999 pt.	Optical goods stores -----	49	9 699	2 353	520	168
	(pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers] -----	70	(D)	(D)	(D)	(D)

See footnotes at end of table 3.

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

	Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses		Kind-of-business groups					
							Individual proprie- torships (number)	Partner- ships (number)	Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
									Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	Delaware -----	4 416	4 975 670	565 669	127 520	56 077	899	211	236	319 842	117	696 017	531	901 325
2	Kent County -----	752	855 796	94 626	21 233	9 502	158	33	52	85 948	26	134 121	91	138 140
3	Dover -----	429	536 104	60 255	13 772	6 357	74	20	18	30 938	15	123 120	40	70 758
4	Milford (part) ▲ -----	58	93 423	8 840	1 840	777	11	2	2	(D)	2	(D)	4	(D)
5	Smyrna (part) ▲ -----	73	77 886	8 793	1 831	855	15	2	3	(D)	3	(D)	9	13 365
6	Balance of county -----	192	148 383	16 738	3 790	1 513	58	9	29	43 086	6	4 094	38	(D)
7	New Castle County -----	2 584	3 357 295	380 502	86 875	37 768	468	100	114	163 954	56	499 927	308	622 774
8	Elsmere -----	28	39 452	4 956	1 094	393	2	1	1	(D)	3	(D)	4	(D)
9	Middletown -----	44	35 056	4 734	1 032	416	13	3	1	(D)	4	(D)	7	(D)
10	Newark -----	260	414 260	47 092	10 440	4 685	34	13	11	26 528	7	34 660	35	81 013
11	New Castle -----	102	139 598	12 728	2 873	1 224	27	4	3	(D)	5	12 731	16	23 312
12	Smyrna (part) ▲ -----	-	-	-	-	-	-	-	-	-	-	-	-	-
13	Wilmington -----	605	666 593	73 944	17 184	6 809	118	24	18	20 831	4	(D)	65	85 885
14	Balance of county -----	1 545	2 062 336	237 048	54 252	24 241	274	55	80	(D)	33	410 905	181	417 616
15	Sussex County -----	1 080	762 579	90 541	19 412	8 807	273	78	70	69 940	35	61 969	132	140 411
16	Laurel -----	32	28 361	3 422	773	292	8	6	-	-	2	(D)	6	(D)
17	Milford (part) ▲ -----	48	32 239	4 056	927	485	6	2	1	(D)	1	(D)	4	(D)
18	Seaford -----	111	110 510	12 750	2 963	1 419	21	5	5	(D)	4	(D)	9	22 290
19	Balance of county -----	889	591 469	70 313	14 749	6 611	238	65	64	66 865	28	36 588	113	102 316

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.														
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
273	1 139 175	279	284 901	445	218 859	325	266 889	1 023	438 610	130	164 153	1 057	545 899	1
59	243 610	36	31 201	73	28 705	52	32 222	165	67 525	23	23 343	175	70 981	2
34	134 471	16	17 054	57	25 216	30	24 214	102	44 749	14	13 894	103	51 690	3
4	(D)	2	(D)	6	(D)	7	(D)	13	(D)	4	(D)	14	4 343	4
7	35 373	4	3 962	6	1 365	6	625	18	9 318	2	(D)	15	2 655	5
14	(D)	14	(D)	4	(D)	9	(D)	32	(D)	3	(D)	43	12 293	6
144	741 814	172	194 041	268	142 070	210	198 637	601	281 045	83	117 289	628	395 744	7
2	(D)	2	(D)	1	(D)	1	(D)	6	2 298	—	—	8	5 980	8
3	(D)	5	(D)	1	(D)	5	(D)	6	1 823	1	(D)	11	6 512	9
11	137 376	19	20 034	26	12 276	19	9 604	58	41 586	10	11 125	64	40 058	10
6	43 942	12	13 727	5	(D)	9	13 985	23	8 119	6	(D)	17	(D)	11
—	—	—	—	—	—	—	—	—	—	—	—	—	—	12
28	198 525	27	28 777	52	21 577	36	30 031	184	62 776	22	30 958	169	(D)	13
94	360 211	107	121 268	183	106 657	140	142 040	324	164 443	44	62 185	359	183 330	14
70	153 751	71	59 659	104	48 084	63	36 030	257	90 040	24	23 521	254	79 174	15
3	(D)	2	(D)	2	(D)	3	(D)	3	(D)	1	(D)	10	(D)	16
3	(D)	3	(D)	6	(D)	1	(D)	14	(D)	2	(D)	13	4 142	17
9	15 815	9	7 661	15	12 421	8	(D)	18	10 422	7	7 220	27	(D)	18
55	130 297	57	47 754	81	28 541	51	27 760	222	74 812	14	13 313	204	63 223	19

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	DOVER							
	Retail trade	429	536 104	60 255	13 772	6 357	74	20
52	Building materials and garden supplies stores	18	30 938	2 655	651	166	3	1
521, 3	Building materials and supply stores	7	(D)	(D)	(D)	(D)	1	1
525	Hardware stores	4	(D)	(D)	(D)	(D)	-	-
526	Retail nurseries, lawn and garden supply stores	1	(D)	(D)	(D)	(D)	-	-
527	Mobile home dealers	6	5 418	442	106	36	2	-
53	General merchandise stores	15	123 120	13 309	3 088	1 398	2	1
531	Department stores (incl. leased depts.) ^{1 2}	8	115 624	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) ¹	8	(D)	(D)	(D)	(D)	-	-
533	Variety stores	2	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	5	(D)	(D)	(D)	(D)	2	1
54	Food stores	40	70 758	7 074	1 654	698	10	3
541	Grocery stores	28	66 403	6 525	1 530	587	7	1
542	Meat and fish (seafood) markets	1	(D)	(D)	(D)	(D)	-	-
546	Retail bakeries	4	(D)	(D)	(D)	(D)	1	1
543, 4, 5, 9	Other food stores	7	1 972	196	41	63	2	1
55 ex. 554	Automotive dealers	34	134 471	10 998	2 465	638	2	2
551	New and used car dealers	12	117 458	8 918	1 972	505	1	-
552	Used car dealers	5	(D)	(D)	(D)	(D)	-	-
553	Auto and home supply stores	14	8 756	1 458	344	90	1	1
555, 6, 7, 9	Miscellaneous automotive dealers	3	(D)	(D)	(D)	(D)	-	1
554	Gasoline service stations	16	17 054	849	188	96	2	-
56	Apparel and accessory stores	57	25 216	2 929	638	385	5	3
561	Men's and boys' clothing stores	8	(D)	(D)	(D)	(D)	-	-
562, 3	Women's clothing and specialty stores	21	12 773	1 450	311	211	-	-
562	Women's clothing stores	20	(D)	(D)	(D)	(D)	-	-
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores	4	(D)	(D)	(D)	(D)	1	1
566	Shoe stores	18	5 890	685	153	79	2	1
564, 9	Other apparel and accessory stores	6	(D)	(D)	(D)	(D)	2	1
57	Furniture and home furnishings stores	30	24 214	3 380	791	248	5	2
5712	Furniture stores	8	(D)	(D)	(D)	(D)	1	1
5713, 4, 9	Home furnishings stores	7	(D)	(D)	(D)	(D)	1	1
572	Household appliance stores	3	(D)	(D)	(D)	(D)	1	-
573	Radio, television, computer, and music stores	12	6 186	616	139	69	2	-
58	Eating and drinking places	102	44 749	11 054	2 512	1 944	21	6
5812	Eating places	94	43 445	10 784	2 449	1 894	21	6
5813	Drinking places	8	1 304	270	63	50	-	-
591	Drug and proprietary stores	14	13 894	1 599	332	115	2	-
59 ex. 591	Miscellaneous retail stores	103	51 690	6 408	1 453	669	22	2
592	Liquor stores	19	5 514	496	107	61	3	-
593	Used merchandise stores	2	(D)	(D)	(D)	(D)	2	-
594	Miscellaneous shopping goods stores	52	17 554	2 181	509	302	12	1
5941	Sporting goods stores and bicycle shops	6	(D)	(D)	(D)	(D)	1	1
5942, 3	Book, stationery stores	9	(D)	(D)	(D)	(D)	4	-
5944	Jewelry stores	13	(D)	(D)	(D)	(D)	2	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	24	(D)	(D)	(D)	(D)	5	-
596	Nonstore retailers	3	(D)	(D)	(D)	(D)	-	-
598	Fuel dealers	4	16 640	1 465	335	130	1	-
5992	Florists	3	(D)	(D)	(D)	(D)	1	-
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	2	(D)	(D)	(D)	(D)	-	-
5995	Optical goods stores	9	1 245	303	60	24	-	-
5999	Miscellaneous retail stores, n.e.c.	9	(D)	(D)	(D)	(D)	3	1

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	WILMINGTON							
	Retail trade	605	666 593	73 944	17 184	6 809	118	24
52	Building materials and garden supplies stores	18	20 831	2 580	759	164	1	1
521, 3	Building materials and supply stores	15	(D)	(D)	(D)	(D)	-	1
525	Hardware stores	3	(D)	(D)	(D)	(D)	1	-
526	Retail nurseries, lawn and garden supply stores	-	-	-	-	-	-	-
527	Mobile home dealers	-	-	-	-	-	-	-
53	General merchandise stores	4	(D)	(D)	(D)	(D)	1	-
531	Department stores (incl. leased depts.) ^{1 2}	1	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) ¹	1	(D)	(D)	(D)	(D)	-	-
533	Variety stores	2	(D)	(D)	(D)	(D)	1	-
539	Miscellaneous general merchandise stores	1	(D)	(D)	(D)	(D)	-	-
54	Food stores	65	85 885	8 871	1 664	753	21	4
541	Grocery stores	38	79 293	7 438	1 340	613	16	3
542	Meat and fish (seafood) markets	9	2 173	227	55	23	3	1
546	Retail bakeries	10	2 406	772	174	75	2	-
543, 4, 5, 9	Other food stores	8	2 013	434	95	42	-	-
55 ex. 554	Automotive dealers	28	198 525	17 685	4 311	745	3	-
551	New and used car dealers	9	184 540	15 494	3 745	601	-	-
552	Used car dealers	6	4 418	716	209	45	1	-
553	Auto and home supply stores	9	8 388	1 376	339	92	2	-
555, 6, 7, 9	Miscellaneous automotive dealers	4	1 179	99	18	7	-	-
554	Gasoline service stations	27	28 777	2 241	500	230	9	2
56	Apparel and accessory stores	52	21 577	2 891	670	331	5	-
561	Men's and boys' clothing stores	8	(D)	(D)	(D)	(D)	1	-
562, 3	Women's clothing and specialty stores	20	8 784	1 004	249	145	3	-
562	Women's clothing stores	17	(D)	(D)	(D)	(D)	3	-
563	Women's accessory and specialty stores	3	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores	4	(D)	(D)	(D)	(D)	-	-
566	Shoe stores	17	4 902	681	136	62	1	-
564, 9	Other apparel and accessory stores	3	(D)	(D)	(D)	(D)	-	-
57	Furniture and home furnishings stores	36	30 031	3 723	867	218	2	-
5712	Furniture stores	11	5 743	873	210	65	1	-
5713, 4, 9	Home furnishings stores	9	7 199	1 064	227	48	-	-
572	Household appliance stores	5	6 323	750	176	48	1	-
573	Radio, television, computer, and music stores	11	10 766	1 036	254	57	-	-
58	Eating and drinking places	184	62 776	16 673	3 825	2 565	44	9
5812	Eating places	155	55 842	15 383	3 518	2 370	33	8
5813	Drinking places	29	6 934	1 290	307	195	11	1
591	Drug and proprietary stores	22	30 958	3 270	699	309	1	1
59 ex. 591	Miscellaneous retail stores	169	(D)	(D)	(D)	(D)	31	7
592	Liquor stores	46	15 863	1 246	286	169	8	1
593	Used merchandise stores	4	447	144	37	12	-	-
594	Miscellaneous shopping goods stores	63	31 535	4 153	1 044	430	14	3
5941	Sporting goods stores and bicycle shops	8	2 988	379	73	40	4	1
5942, 3	Book, stationery stores	14	4 544	418	95	56	3	-
5944	Jewelry stores	12	11 972	1 785	438	137	1	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	29	12 031	1 571	438	197	6	2
596	Nonstore retailers	6	3 585	756	173	58	-	-
598	Fuel dealers	8	(D)	(D)	(D)	(D)	-	-
5992	Florists	9	2 491	584	131	80	3	1
5993	Tobacco stores and stands	2	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands	4	(D)	(D)	(D)	(D)	1	-
5995	Optical goods stores	12	3 060	786	178	45	1	1
5999	Miscellaneous retail stores, n.e.c.	15	6 013	942	217	61	4	1

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partners- hips (number)
	KENT COUNTY							
	Retail trade	752	855 796	94 626	21 233	9 502	158	33
52	Building materials and garden supplies stores	52	85 948	8 240	1 843	481	5	1
521, 3	Building materials and supply stores	19	54 157	4 748	1 078	251	1	1
525	Hardware stores	12	3 754	585	145	58	-	-
526	Retail nurseries, lawn and garden supply stores	8	9 320	1 163	242	67	1	-
527	Mobile home dealers	13	18 717	1 744	378	105	3	-
53	General merchandise stores	26	134 121	14 317	3 327	1 528	3	1
531	Department stores (incl. leased depts.) ^{1 2}	9	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) ¹	9	(D)	(D)	(D)	(D)	-	-
533	Variety stores	6	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	11	12 564	873	204	97	3	1
54	Food stores	91	138 140	14 039	3 076	1 350	31	3
541	Grocery stores	61	128 584	12 657	2 787	1 133	20	1
542	Meat and fish (seafood) markets	7	3 693	442	98	50	2	-
546	Retail bakeries	6	1 543	513	123	83	1	1
543, 4, 5, 9	Other food stores	17	4 320	427	68	84	8	1
55 ex. 554	Automotive dealers	59	243 610	20 178	4 471	1 141	8	3
551	New and used car dealers	20	212 050	15 992	3 442	864	1	-
552	Used car dealers	13	12 055	890	215	63	4	1
553	Auto and home supply stores	19	13 264	2 262	586	155	2	1
555, 6, 7, 9	Miscellaneous automotive dealers	7	6 241	1 034	228	59	1	1
554	Gasoline service stations	36	31 201	1 673	382	189	7	1
56	Apparel and accessory stores	73	28 705	3 313	724	439	7	4
561	Men's and boys' clothing stores	10	4 565	625	136	69	-	-
562, 3	Women's clothing and specialty stores	26	13 747	1 549	333	226	1	-
562	Women's clothing stores	24	(D)	(D)	(D)	(D)	1	-
563	Women's accessory and specialty stores	2	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores	6	2 562	238	53	25	1	1
566	Shoe stores	22	6 785	780	177	99	2	2
564, 9	Other apparel and accessory stores	9	1 046	121	25	20	3	1
57	Furniture and homefurnishings stores	52	32 222	4 756	1 112	346	9	2
5712	Furniture stores	14	12 675	2 237	539	128	3	1
5713, 4, 9	Homefurnishings stores	10	8 192	1 092	254	88	2	1
572	Household appliance stores	5	2 475	368	80	30	1	-
573	Radio, television, computer, and music stores	23	8 880	1 059	239	100	3	-
58	Eating and drinking places	165	67 525	16 458	3 662	2 866	42	11
5812	Eating places	147	64 895	15 949	3 550	2 787	42	9
5813	Drinking places	18	2 630	509	112	79	-	2
591	Drug and proprietary stores	23	23 343	2 627	577	206	2	-
59 ex. 591	Miscellaneous retail stores	175	70 981	9 025	2 059	956	44	7
592	Liquor stores	50	12 748	1 232	284	156	10	3
593	Used merchandise stores	8	803	133	28	16	5	-
594	Miscellaneous shopping goods stores	69	19 936	2 574	607	373	19	2
5941	Sporting goods stores and bicycle shops	12	2 154	271	65	44	5	1
5942, 3	Book, stationery stores	11	2 870	313	83	49	5	-
5944	Jewelry stores	15	5 892	1 006	223	123	2	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	31	9 020	984	236	157	7	-
596	Nonstore retailers	7	7 395	1 262	280	85	1	-
598	Fuel dealers	10	22 771	2 322	581	188	3	-
5992	Florists	8	1 677	553	128	58	2	1
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	3	(D)	(D)	(D)	(D)	1	-
5995	Optical goods stores	9	1 245	303	60	24	-	-
5999	Miscellaneous retail stores, n.e.c.	11	(D)	(D)	(D)	(D)	3	1

See footnotes at end of table.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partnerships (number)
	NEW CASTLE COUNTY							
	Retail trade	2 584	3 357 295	380 502	86 875	37 768	468	100
52	Building materials and garden supplies stores	114	163 954	20 783	4 399	1 336	17	3
521, 3	Building materials and supply stores	57	130 924	15 677	3 334	937	2	2
521	Lumber and other building materials dealers	42	(D)	(D)	(D)	(D)	2	1
523	Paint, glass, and wallpaper stores	15	(D)	(D)	(D)	(D)	-	1
525	Hardware stores	28	16 722	2 743	633	255	7	-
526	Retail nurseries, lawn and garden supply stores	24	(D)	(D)	(D)	(D)	7	1
527	Mobile home dealers	5	(D)	(D)	(D)	(D)	1	-
53	General merchandise stores	56	499 927	50 569	12 193	5 881	8	-
531	Department stores (incl. leased depts.) ^{1 2}	25	449 779	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) ¹	25	(D)	(D)	(D)	(D)	-	-
533	Variety stores	15	18 153	2 743	670	349	6	-
539	Miscellaneous general merchandise stores	16	(D)	(D)	(D)	(D)	2	-
54	Food stores	308	622 774	65 761	14 399	5 677	77	15
541	Grocery stores	204	577 811	57 530	12 462	4 685	60	7
542	Meat and fish (seafood) markets	25	(D)	(D)	(D)	(D)	6	2
546	Retail bakeries	45	(D)	(D)	(D)	(D)	7	4
543, 4, 5, 9	Other food stores	34	(D)	(D)	(D)	(D)	4	2
543	Fruit and vegetable markets	7	(D)	(D)	(D)	(D)	2	-
544	Candy, nut, and confectionery stores	8	(D)	(D)	(D)	(D)	-	1
545	Dairy products stores	5	993	119	26	22	1	-
549	Miscellaneous food stores	14	4 295	601	143	91	1	1
55 ex. 554	Automotive dealers	144	741 814	62 620	14 218	2 769	14	1
551	New and used car dealers	39	663 203	51 260	11 524	2 127	-	-
552	Used car dealers	26	9 945	1 297	328	88	4	1
553	Auto and home supply stores	63	51 746	8 451	1 959	469	9	-
553 pt.	Tire, battery, and accessory dealers	62	(D)	(D)	(D)	(D)	8	-
553 pt.	Other auto and home supply stores	1	(D)	(D)	(D)	(D)	1	-
555, 6, 7, 9	Miscellaneous automotive dealers	16	16 920	1 612	407	85	1	-
555	Boat dealers	5	(D)	(D)	(D)	(D)	1	-
556	Recreational vehicle dealers	2	(D)	(D)	(D)	(D)	-	-
557	Motorcycle dealers	4	(D)	(D)	(D)	(D)	-	-
559	Automotive dealers, n.e.c.	5	(D)	(D)	(D)	(D)	-	-
554	Gasoline service stations	172	194 041	12 423	2 899	1 335	65	7
56	Apparel and accessory stores	268	142 070	16 299	3 731	2 117	19	5
561	Men's and boys' clothing stores	31	22 224	2 719	672	323	2	-
562, 3	Women's clothing and specialty stores	99	51 372	5 644	1 346	892	9	2
562	Women's clothing stores	93	49 512	5 437	1 294	874	9	2
563	Women's accessory and specialty stores	6	1 860	207	52	18	-	-
565	Family clothing stores	24	26 194	2 818	590	311	1	2
566	Shoe stores	90	32 355	4 060	890	438	5	-
566 pt.	Men's shoe stores	14	(D)	(D)	(D)	(D)	-	-
566 pt.	Women's shoe stores	20	(D)	(D)	(D)	(D)	1	-
566 pt.	Children's and juveniles' shoe stores	7	(D)	(D)	(D)	(D)	-	-
566 pt.	Family shoe stores	49	(D)	(D)	(D)	(D)	4	-
564, 9	Other apparel and accessory stores	24	9 925	1 058	233	153	2	1
564	Children's and infants' wear stores	9	6 548	560	131	89	-	1
569	Miscellaneous apparel and accessory stores	15	3 377	498	102	64	2	-
57	Furniture and home furnishings stores	210	198 637	24 732	5 813	1 568	37	7
5712	Furniture stores	55	75 615	10 012	2 329	557	11	-
5713, 4, 9	Home furnishings stores	60	41 625	6 325	1 510	420	13	3
5713	Floor covering stores	29	31 751	4 972	1 227	262	7	2
5714	Drapery and upholstery stores	4	1 312	120	27	18	-	-
5719	Miscellaneous home furnishings stores	27	8 562	1 233	256	140	6	1
572	Household appliance stores	17	(D)	(D)	(D)	(D)	6	-
573	Radio, television, computer, and music stores	78	(D)	(D)	(D)	(D)	7	4
5731, 4	Radio, television, electronics, and computer stores	51	(D)	(D)	(D)	(D)	4	3
5735	Record and prerecorded tape stores	17	(D)	(D)	(D)	(D)	1	1
5736	Musical instrument stores	10	7 725	1 041	265	58	2	-
58	Eating and drinking places	601	281 045	72 499	16 269	11 413	116	35
5812	Eating places	525	262 133	68 946	15 417	10 778	100	28
5812 pt.	Restaurants and lunchrooms	216	124 343	36 787	8 383	5 399	33	11
5812 pt.	Cafeterias	8	(D)	(D)	(D)	(D)	2	-
5812 pt.	Refreshment places	222	108 099	23 686	5 166	4 312	53	15
5812 pt.	Other eating places	79	(D)	(D)	(D)	(D)	12	2
5813	Drinking places	76	18 912	3 553	852	635	16	7

See footnotes at end of table.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	NEW CASTLE COUNTY—Con.							
591	Drug and proprietary stores -----	83	117 289	12 644	2 866	1 311	3	1
591 pt.	Drug stores -----	74	(D)	(D)	(D)	(D)	2	1
591 pt.	Proprietary stores -----	9	(D)	(D)	(D)	(D)	1	-
59 ex. 591	Miscellaneous retail stores -----	628	395 744	42 172	10 088	4 361	112	26
592	Liquor stores -----	160	73 509	5 981	1 415	808	20	7
593	Used merchandise stores -----	13	3 956	513	183	47	4	1
594	Miscellaneous shopping goods stores -----	247	129 938	14 840	3 667	1 817	50	8
5941	Sporting goods stores and bicycle shops -----	49	(D)	(D)	(D)	(D)	14	1
5941 pt.	General line sporting goods stores -----	15	(D)	(D)	(D)	(D)	4	1
5941 pt.	Specialty line sporting goods stores -----	34	14 364	1 649	367	185	10	-
5942	Book stores -----	28	(D)	(D)	(D)	(D)	7	2
5943	Stationery stores -----	6	(D)	(D)	(D)	(D)	-	-
5944	Jewelry stores -----	45	29 114	4 430	1 098	389	5	-
5945	Hobby, toy, and game shops -----	21	(D)	(D)	(D)	(D)	5	1
5946	Camera and photographic supply stores -----	16	(D)	(D)	(D)	(D)	-	-
5947	Gift, novelty, and souvenir shops -----	61	17 823	2 605	662	447	13	4
5948	Luggage and leather goods stores -----	4	(D)	(D)	(D)	(D)	-	-
5949	Sewing, needlework, and piece goods stores -----	17	(D)	(D)	(D)	(D)	6	-
596	Nonstore retailers -----	31	26 296	4 399	984	343	5	1
5961	Catalog and mail-order houses -----	10	(D)	(D)	(D)	(D)	1	-
5962	Merchandising machine operators -----	9	(D)	(D)	(D)	(D)	1	-
5963	Direct selling establishments -----	12	(D)	(D)	(D)	(D)	3	1
598	Fuel dealers -----	29	112 057	7 164	1 735	446	1	-
5983	Fuel oil dealers -----	25	(D)	(D)	(D)	(D)	1	-
5984	Liquefied petroleum gas (bottled gas) dealers -----	4	(D)	(D)	(D)	(D)	-	-
5989	Fuel dealers, n.e.c. -----	-	-	-	-	-	-	-
5992	Florists -----	37	9 341	2 167	491	269	14	7
5993	Tobacco stores and stands -----	6	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands -----	14	4 905	513	115	106	2	-
5995	Optical goods stores -----	30	7 468	1 884	428	115	4	1
5999	Miscellaneous retail stores, n.e.c. -----	61	(D)	(D)	(D)	(D)	11	1
5999 pt.	Pet shops -----	15	4 591	898	194	88	1	-
5999 pt.	Typewriter stores -----	-	-	-	-	-	-	-
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	46	(D)	(D)	(D)	(D)	10	1
	SUSSEX COUNTY							
	Retail trade -----	1 080	762 579	90 541	19 412	8 807	273	78
52	Building materials and garden supplies stores -----	70	69 940	8 466	2 050	508	12	4
521, 3	Building materials and supply stores -----	30	44 383	5 084	1 335	287	4	1
525	Hardware stores -----	15	4 600	743	167	77	2	1
526	Retail nurseries, lawn and garden supply stores -----	3	(D)	(D)	(D)	(D)	3	-
527	Mobile home dealers -----	22	(D)	(D)	(D)	(D)	3	2
53	General merchandise stores -----	35	61 969	5 544	1 300	675	10	2
531	Department stores (incl. leased depts.) ^{1 2} -----	6	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.) ¹ -----	6	(D)	(D)	(D)	(D)	-	-
533	Variety stores -----	10	(D)	(D)	(D)	(D)	2	1
539	Miscellaneous general merchandise stores -----	19	(D)	(D)	(D)	(D)	8	1
54	Food stores -----	132	140 411	15 226	3 335	1 403	32	11
541	Grocery stores -----	94	132 872	14 003	3 157	1 288	22	4
542	Meat and fish (seafood) markets -----	8	(D)	(D)	(D)	(D)	-	1
546	Retail bakeries -----	12	(D)	(D)	(D)	(D)	3	3
543, 4, 5, 9	Other food stores -----	18	(D)	(D)	(D)	(D)	7	3
55 ex. 554	Automotive dealers -----	70	153 751	12 381	2 539	692	20	2
551	New and used car dealers -----	15	121 004	8 276	1 699	412	-	-
552	Used car dealers -----	19	7 185	762	184	79	8	1
553	Auto and home supply stores -----	23	7 046	1 032	229	70	12	1
555, 6, 7, 9	Miscellaneous automotive dealers -----	13	18 516	2 311	427	131	-	-
554	Gasoline service stations -----	71	59 659	3 696	851	373	23	2
56	Apparel and accessory stores -----	104	48 084	6 154	1 388	693	18	9
561	Men's and boys' clothing stores -----	8	5 535	1 069	251	67	-	-
562, 3	Women's clothing and specialty stores -----	45	15 172	1 592	342	223	5	3
562	Women's clothing stores -----	42	(D)	(D)	(D)	(D)	4	3
563	Women's accessory and specialty stores -----	3	(D)	(D)	(D)	(D)	1	-
565	Family clothing stores -----	16	20 723	2 687	653	309	4	-
566	Shoe stores -----	19	3 970	554	119	75	2	2
564, 9	Other apparel and accessory stores -----	16	2 684	252	23	19	7	2

See footnotes at end of table.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	SUSSEX COUNTY—Con.							
57	Furniture and homefurnishings stores	63	36 030	5 016	1 101	342	12	6
5712	Furniture stores	24	24 653	3 498	806	213	3	3
5713, 4, 9	Homefurnishings stores	19	4 705	773	153	51	4	1
572	Household appliance stores	7	(D)	(D)	(D)	(D)	1	1
573	Radio, television, computer, and music stores	13	(D)	(D)	(D)	(D)	4	1
58	Eating and drinking places	257	90 040	22 618	4 193	2 982	62	23
5812	Eating places	243	86 256	21 907	4 070	2 897	60	23
5813	Drinking places	14	3 784	711	123	85	2	—
591	Drug and proprietary stores	24	23 521	2 778	624	208	—	—
59 ex. 591	Miscellaneous retail stores	254	79 174	8 662	2 031	931	84	19
592	Liquor stores	67	22 070	1 820	400	239	11	4
593	Used merchandise stores	13	1 678	335	71	46	4	2
594	Miscellaneous shopping goods stores	95	14 137	1 775	384	243	43	5
5941	Sporting goods stores and bicycle shops	19	(D)	(D)	(D)	(D)	10	1
5942, 3	Book, stationery stores	4	(D)	(D)	(D)	(D)	—	—
5944	Jewelry stores	11	1 726	313	75	33	3	—
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	61	7 904	901	195	148	30	4
596	Nonstore retailers	9	14 503	1 484	392	127	4	—
598	Fuel dealers	16	18 169	1 905	457	116	2	—
5992	Florists	25	2 562	490	102	68	13	7
5993	Tobacco stores and stands	—	—	—	—	—	—	—
5994	News dealers and newsstands	1	(D)	(D)	(D)	(D)	—	—
5995	Optical goods stores	10	986	166	32	29	2	1
5999	Miscellaneous retail stores, n.e.c.	18	(D)	(D)	(D)	(D)	5	—

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987

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1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	PHILADELPHIA-WILMINGTON-TRENTON, PA-NJ-DE-MD CMSA							
	Retail trade	33 440	38 361 600	4 558 187	1 045 065	432 561	7 674	1 733
52	Building materials and garden supplies stores	1 363	1 749 598	222 350	51 553	15 403	270	53
521, 3	Building materials and supply stores	735	1 413 523	171 507	40 691	11 131	80	18
521	Lumber and other building materials dealers	483	1 290 807	155 828	37 074	10 083	42	9
523	Paint, glass, and wallpaper stores	252	122 716	15 679	3 617	1 048	38	9
525	Hardware stores	373	(D)	(D)	(D)	(D)	110	20
526	Retail nurseries, lawn and garden supply stores	225	(D)	(D)	(D)	(D)	74	13
527	Mobile home dealers	30	21 882	2 449	508	127	6	2
53	General merchandise stores	655	4 609 959	568 077	135 056	59 906	102	19
531	Department stores (incl. leased depts.) ^{1 2}	220	4 257 893	(NA)	(NA)	(NA)	—	—
531	Department stores (excl. leased depts.) ¹	220	3 977 917	505 643	119 899	52 359	—	—
531 pt.	Conventional ¹	60	1 715 338	260 465	63 671	26 618	—	—
531 pt.	Discount or mass merchandising ¹	132	(D)	(D)	(D)	(D)	—	—
531 pt.	National chain ¹	28	(D)	(D)	(D)	(D)	—	—
533	Variety stores	246	(D)	(D)	(D)	(D)	61	8
539	Miscellaneous general merchandise stores	189	(D)	(D)	(D)	(D)	41	11
54	Food stores	4 345	7 541 980	778 939	169 264	69 205	1 403	305
541	Grocery stores	2 797	6 913 489	686 102	147 270	56 795	930	152
542	Meat and fish (seafood) markets	398	274 909	26 941	6 560	2 671	137	40
546	Retail bakeries	556	162 267	42 810	10 289	6 320	164	53
546 pt.	Retail bakeries—baking and selling	488	136 413	37 544	8 989	5 837	147	43
546 pt.	Retail bakeries—selling only	68	25 854	5 266	1 300	483	17	10
543, 4, 5, 9	Other food stores	594	191 315	23 086	5 145	3 419	172	60
543	Fruit and vegetable markets	127	68 263	6 592	1 402	686	62	17
544	Candy, nut, and confectionery stores	172	27 565	4 894	1 180	867	45	12
545	Dairy products stores	71	(D)	(D)	(D)	(D)	15	7
549	Miscellaneous food stores	224	(D)	(D)	(D)	(D)	50	24

See footnotes at end of table.

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							Individual proprie- torships (number)	Partner- ships (number)
	PHILADELPHIA-WILMINGTON-TRENTON, PA-NJ-DE-MD CMSA —Con.							
55 ex. 554	Automotive dealers.....	1 653	8 827 144	746 187	169 392	31 875	231	47
551	New and used car dealers.....	542	7 886 119	626 092	142 250	24 599	15	6
552	Used car dealers.....	251	(D)	(D)	(D)	(D)	64	13
553	Auto and home supply stores.....	707	488 515	81 158	19 066	5 099	132	17
553 pt.	Tire, battery, and accessory dealers.....	680	478 236	79 797	18 754	4 973	125	15
553 pt.	Other auto and home supply stores.....	27	10 279	1 361	312	126	7	2
555, 6, 7, 9	Miscellaneous automotive dealers.....	153	(D)	(D)	(D)	(D)	20	11
555	Boat dealers.....	54	142 635	11 526	2 118	505	13	4
556	Recreational vehicle dealers.....	32	70 981	6 041	1 349	296	4	1
557	Motorcycle dealers.....	55	55 521	6 377	1 304	435	1	4
559	Automotive dealers, n.e.c.....	12	(D)	(D)	(D)	(D)	2	2
554	Gasoline service stations.....	2 242	2 125 827	134 016	32 031	15 113	995	143
56	Apparel and accessory stores.....	3 840	2 211 614	264 167	61 397	30 101	537	134
561	Men's and boys' clothing stores.....	486	303 858	43 465	10 920	3 778	85	22
562, 3	Women's clothing and specialty stores.....	1 495	906 218	104 924	24 887	13 168	224	54
562	Women's clothing stores.....	1 293	(D)	(D)	(D)	(D)	180	48
563	Women's accessory and specialty stores.....	202	(D)	(D)	(D)	(D)	44	6
565	Family clothing stores.....	326	417 294	41 070	8 402	4 905	31	15
566	Shoe stores.....	1 127	415 734	54 451	12 690	5 862	80	22
566 pt.	Men's shoe stores.....	155	52 214	7 843	1 860	624	8	3
566 pt.	Women's shoe stores.....	280	(D)	(D)	(D)	(D)	16	7
566 pt.	Children's and juveniles' shoe stores.....	72	(D)	(D)	(D)	(D)	7	2
566 pt.	Family shoe stores.....	620	250 776	29 747	6 760	3 470	49	10
564, 9	Other apparel and accessory stores.....	406	168 510	20 257	4 498	2 388	117	21
564	Children's and infants' wear stores.....	192	105 988	11 014	2 561	1 478	57	8
569	Miscellaneous apparel and accessory stores.....	214	62 522	9 243	1 937	910	60	13
57	Furniture and homefurnishings stores.....	2 359	1 895 212	244 693	56 711	16 458	474	115
5712	Furniture stores.....	671	687 591	93 111	21 384	5 698	139	20
5713, 4, 9	Homefurnishings stores.....	743	440 442	65 644	14 790	4 519	187	64
5713	Floor covering stores.....	301	272 161	40 034	8 905	2 133	67	14
5714	Drapery and upholstery stores.....	77	30 198	5 044	1 192	456	29	4
5719	Miscellaneous homefurnishings stores.....	365	138 083	20 566	4 693	1 930	91	46
572	Household appliance stores.....	209	206 491	24 925	5 758	1 641	61	5
573	Radio, television, computer, and music stores.....	736	560 688	61 013	14 779	4 600	87	26
5731	Radio, television, and electronics stores.....	395	295 190	30 397	7 263	2 181	45	11
5734	Computer and software stores.....	90	73 719	9 891	2 456	557	9	5
5735	Record and prerecorded tape stores.....	178	140 610	13 322	3 126	1 338	14	8
5736	Musical instrument stores.....	73	51 169	7 403	1 934	524	19	2
58	Eating and drinking places.....	8 816	3 339 355	844 893	194 567	130 999	1 846	516
5812	Eating places.....	6 865	3 017 876	786 470	180 513	122 609	1 638	455
5812 pt.	Restaurants and lunchrooms.....	3 093	1 550 319	434 199	101 219	62 074	645	207
5812 pt.	Cafeterias.....	108	(D)	(D)	(D)	(D)	35	6
5812 pt.	Refreshment places.....	2 606	1 014 025	223 556	50 127	44 544	790	214
5812 pt.	Other eating places.....	1 058	(D)	(D)	(D)	(D)	168	28
5813	Drinking places.....	1 951	321 479	58 423	14 054	8 390	208	61
591	Drug and proprietary stores.....	1 357	1 367 802	143 140	33 240	15 550	224	23
591 pt.	Drug stores.....	1 249	(D)	(D)	(D)	(D)	212	21
591 pt.	Proprietary stores.....	108	(D)	(D)	(D)	(D)	12	2
59 ex. 591	Miscellaneous retail stores.....	6 810	4 693 109	611 725	141 854	47 951	1 592	378
592	Liquor stores.....	889	787 958	60 211	14 505	4 952	77	23
593	Used merchandise stores.....	266	73 864	15 445	3 315	1 349	92	24
594	Miscellaneous shopping goods stores.....	2 866	1 339 220	163 323	38 324	17 890	686	175
5941	Sporting goods stores and bicycle shops.....	420	237 065	28 113	6 374	2 829	109	19
5941 pt.	General line sporting goods stores.....	171	128 349	14 420	3 239	1 482	21	10
5941 pt.	Specialty line sporting goods stores.....	249	108 716	13 693	3 135	1 347	88	9

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							Individual proprie- torships (number)	Partner- ships (number)
	PHILADELPHIA-WILMINGTON-TRENTON, PA-NJ-DE-MD CMSA —Con.							
59 ex.	Miscellaneous retail stores—Con.							
591								
594	Miscellaneous shopping goods stores—Con.							
5942	Book stores	264	132 876	14 379	3 307	1 944	52	11
5943	Stationery stores	111	52 205	8 001	1 983	773	34	7
5944	Jewelry stores	674	300 632	46 967	11 296	3 735	147	31
5945	Hobby, toy, and game shops	214	259 949	19 732	4 644	2 234	59	14
5946	Camera and photographic supply stores	171	80 811	8 396	1 949	724	11	6
5947	Gift, novelty, and souvenir shops	789	195 677	26 184	6 098	4 035	217	78
5948	Luggage and leather goods stores	49	16 829	2 402	480	244	11	—
5949	Sewing, needlework, and piece goods stores	174	63 176	9 149	2 193	1 372	46	9
596	Nonstore retailers	547	(D)	(D)	(D)	(D)	108	19
5961	Catalog and mail-order houses	146	788 203	93 913	20 211	4 132	19	7
5962	Merchandising machine operators	134	(D)	(D)	(D)	(D)	22	3
5963	Direct selling establishments	267	200 646	34 844	8 257	2 867	67	9
598	Fuel dealers	412	768 301	99 953	24 492	4 628	52	15
5983	Fuel oil dealers	362	713 012	89 738	21 940	4 139	46	13
5984	Liquefied petroleum gas (bottled gas) dealers	41	53 638	10 059	2 526	475	4	1
5989	Fuel dealers, n.e.c.	9	1 651	156	26	14	2	1
5992	Florists	566	132 689	28 434	6 430	3 095	271	61
5993	Tobacco stores and stands	79	20 853	2 622	638	307	26	9
5994	News dealers and newsstands	118	(D)	(D)	(D)	(D)	53	8
5995	Optical goods stores	377	95 235	20 600	4 619	1 434	73	15
5999	Miscellaneous retail stores, n.e.c.	690	262 611	48 198	10 605	4 033	154	29
5999 pt.	Pet shops	137	39 038	6 199	1 466	889	42	5
5999 pt.	Typewriter stores	7	4 604	922	249	54	2	—
5999 pt.	Other miscellaneous retail stores, n.e.c.	546	218 969	41 077	8 890	3 090	110	24
	Philadelphia, PA-NJ PMSA							
	Retail trade	27 382	31 052 913	3 731 012	857 846	353 974	6 362	1 432
	(See appropriate State for SIC detail.)							
	Trenton, NJ PMSA							
	Retail trade	2 015	2 341 681	281 371	63 455	25 324	430	96
	(See appropriate State for SIC detail.)							
	Vineland-Millville-Bridgeton, NJ PMSA							
	Retail trade	837	900 225	94 121	21 598	8 662	229	62
	(See appropriate State for SIC detail.)							
	Wilmington, DE-NJ-MD PMSA							
	Retail trade	3 206	4 066 781	451 683	102 166	44 601	653	143
52	Building materials and garden supplies stores	146	201 995	25 171	5 277	1 606	23	5
521, 3	Building materials and supply stores	69	160 086	19 043	4 030	1 110	3	2
521	Lumber and other building materials dealers	53	152 815	17 815	3 761	1 047	3	1
523	Paint, glass, and wallpaper stores	16	7 271	1 228	269	63	—	—
525	Hardware stores	39	20 201	3 313	759	325	9	—
526	Retail nurseries, lawn and garden supply stores	30	11 520	1 780	294	123	10	3
527	Mobile home dealers	8	10 188	1 035	194	48	1	—
53	General merchandise stores	76	536 010	54 042	12 960	6 317	11	3
531	Department stores (incl. leased depts.) ^{1 2}	30	483 894	(NA)	(NA)	(NA)	—	—
531	Department stores (excl. leased depts.) ¹	30	459 487	46 946	11 210	5 447	—	—
533	Variety stores	21	21 918	3 206	783	404	8	1
539	Miscellaneous general merchandise stores	25	54 605	3 890	967	466	3	2
54	Food stores	396	741 876	78 014	16 783	6 756	109	21
541	Grocery stores	278	693 741	69 186	14 729	5 693	87	12
542	Meat and fish (seafood) markets	29	22 768	2 869	725	240	7	2
546	Retail bakeries	53	15 581	4 521	1 010	632	11	4
543, 4, 5, 9	Other food stores	36	9 786	1 438	319	191	4	3
543	Fruit and vegetable markets	8	3 396	476	97	40	2	1
544	Candy, nut, and confectionery stores	9	1 102	242	53	38	—	1
545	Dairy products stores	5	993	119	26	22	1	—
549	Miscellaneous food stores	14	4 295	601	143	91	1	1

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							Individual proprie- torships (number)	Partners- hips (number)
	PHILADELPHIA-WILMINGTON-TRENTON, PA-NJ-DE-MD CMSA —Con.							
	Wilmington, DE-NJ-MD PMSA—Con.							
55 ex. 554	Automotive dealers.....	206	962 253	77 866	17 281	3 536	26	3
551	New and used car dealers.....	60	801 734	60 328	13 463	2 587	2	—
552	Used car dealers.....	37	25 224	2 386	560	171	7	1
553	Auto and home supply stores.....	82	66 828	10 286	2 354	573	14	1
553 pt.	Tire, battery, and accessory dealers.....	78	(D)	(D)	(D)	(D)	13	1
553 pt.	Other auto and home supply stores.....	4	(D)	(D)	(D)	(D)	1	—
555, 6, 7, 9	Miscellaneous automotive dealers.....	27	68 467	4 866	904	205	3	1
555	Boat dealers.....	12	52 098	3 278	480	125	3	—
556	Recreational vehicle dealers.....	3	(D)	(D)	(D)	(D)	—	—
557	Motorcycle dealers.....	7	6 124	866	152	42	—	1
559	Automotive dealers, n.e.c.....	5	(D)	(D)	(D)	(D)	—	—
554	Gaoline service stations.....	240	304 386	20 744	5 070	2 168	98	11
56	Apparel and accessory stores.....	301	158 223	17 839	4 076	2 333	30	7
561	Men's and boys' clothing stores.....	34	22 949	2 813	693	341	4	—
562, 3	Women's clothing and specialty stores.....	110	57 320	6 151	1 465	977	12	3
562	Women's clothing stores.....	104	55 460	5 944	1 413	959	12	3
563	Women's accessory and specialty stores.....	6	1 860	207	52	18	—	—
565	Family clothing stores.....	30	32 336	3 365	716	380	4	3
566	Shoe stores.....	100	35 450	4 411	960	478	5	—
566 pt.	Men's shoe stores.....	14	(D)	(D)	(D)	(D)	—	—
566 pt.	Women's shoe stores.....	21	5 512	766	178	95	1	—
566 pt.	Children's and juveniles' shoe stores.....	7	(D)	(D)	(D)	(D)	—	—
566 pt.	Family shoe stores.....	58	24 213	2 834	595	311	4	—
564, 9	Other apparel and accessory stores.....	27	10 168	1 099	242	157	5	1
564	Children's and infants' wear stores.....	12	6 791	601	140	93	3	1
569	Miscellaneous apparel and accessory stores.....	15	3 377	498	102	64	2	—
57	Furniture and homefurnishings stores.....	240	217 108	27 550	6 473	1 769	47	8
5712	Furniture stores.....	66	87 666	12 090	2 826	689	14	—
5713, 4, 9	Homefurnishings stores.....	69	44 641	6 720	1 587	452	17	3
5713	Floor covering stores.....	35	34 065	5 266	1 291	286	8	2
5714	Drapery and upholstery stores.....	4	1 312	120	27	18	—	—
5719	Miscellaneous homefurnishings stores.....	30	9 264	1 334	269	148	9	1
572	Household appliance stores.....	22	13 216	1 624	372	130	8	—
573	Radio, television, computer, and music stores.....	83	71 585	7 116	1 688	498	8	5
5731, 4	Radio, television, electronics, and computer stores.....	54	45 846	4 670	1 085	302	5	3
5735	Record and prerecorded tape stores.....	19	18 014	1 405	338	138	1	2
5736	Musical instrument stores.....	10	7 725	1 041	265	58	2	—
58	Eating and drinking places.....	758	336 945	86 499	19 119	13 493	158	50
5812	Eating places.....	649	312 332	82 074	18 087	12 722	141	41
5812 pt.	Restaurants and lunchrooms.....	274	151 769	44 459	9 940	6 415	52	18
5812 pt.	Cafeterias.....	8	(D)	(D)	(D)	(D)	2	—
5812 pt.	Refreshment places.....	274	127 906	28 285	6 110	5 145	73	20
5812 pt.	Other eating places.....	93	(D)	(D)	(D)	(D)	14	3
5813	Drinking places.....	109	24 613	4 425	1 032	771	17	9
591	Drug and proprietary stores.....	104	138 869	14 972	3 469	1 567	5	1
591 pt.	Drug stores.....	94	130 591	14 096	3 244	1 458	4	1
591 pt.	Proprietary stores.....	10	8 278	876	225	109	1	—
59 ex. 591	Miscellaneous retail stores.....	739	469 116	48 986	11 658	5 056	146	34
592	Liquor stores.....	192	113 831	8 708	2 041	1 116	23	9
593	Used merchandise stores.....	17	4 257	573	198	58	7	1
594	Miscellaneous shopping goods stores.....	275	135 528	15 879	3 883	1 921	59	13
5941	Sporting goods stores and bicycle shops.....	54	27 081	2 962	658	331	17	2
5941 pt.	General line sporting goods stores.....	17	12 263	1 256	279	140	5	1
5941 pt.	Specialty line sporting goods stores.....	37	14 818	1 706	379	191	12	1

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	PHILADELPHIA-WILMINGTON-TRENTON, PA-NJ-DE-MD CMSA —Con.							
	Wilmington, DE-NJ-MD PMSA—Con.							
59 ex.	Miscellaneous retail stores—Con.							
591	Miscellaneous shopping goods stores—Con.							
594	Book stores	29	(D)	(D)	(D)	(D)	7	2
5942	Stationery stores	6	(D)	(D)	(D)	(D)	—	—
5943	Jewelry stores	53	31 831	5 064	1 221	426	7	—
5944	Hobby, toy, and game shops	22	23 065	1 419	417	233	5	2
5945	Camera and photographic supply stores	18	12 665	1 175	286	99	—	—
5946	Gift, novelty, and souvenir shops	69	18 984	2 779	704	480	17	5
5947	Luggage and leather goods stores	4	(D)	(D)	(D)	(D)	—	—
5948	Sewing, needlework, and piece goods stores	20	(D)	(D)	(D)	(D)	6	2
5949								
596	Nonstore retailers	39	32 222	4 892	1 086	391	9	1
5961	Catalog and mail-order houses	12	14 209	1 263	310	93	2	—
5962	Merchandising machine operators	11	13 513	2 616	538	171	1	—
5963	Direct selling establishments	16	4 500	1 013	238	127	6	1
598	Fuel dealers	41	127 217	8 611	2 105	526	3	—
5983	Fuel oil dealers	35	119 568	6 599	1 593	406	2	—
5984	Liquefied petroleum gas (bottled gas) dealers	6	7 649	2 012	512	120	1	—
5989	Fuel dealers, n.e.c.	—	—	—	—	—	—	—
5992	Florists	50	12 367	2 840	641	365	21	7
5993	Tobacco stores and stands	7	1 881	250	60	32	1	1
5994	News dealers and newsstands	19	6 730	673	162	134	5	—
5995	Optical goods stores	30	7 468	1 884	428	115	4	1
5999	Miscellaneous retail stores, n.e.c.	69	27 615	4 676	1 054	398	14	1
5999 pt.	Pet shops	18	4 854	931	203	92	3	—
5999 pt.	Typewriter stores	—	—	—	—	—	—	—
5999 pt.	Other miscellaneous retail stores, n.e.c.	51	22 761	3 745	851	306	11	1

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
	Retail trade	1 832	1 618 375	185 167	40 645	18 309	431	111
52	Building materials and garden supplies stores	122	155 888	16 706	3 893	989	17	5
521, 3	Building materials and supply stores	49	98 540	9 832	2 413	538	5	2
525	Hardware stores	27	8 354	1 328	312	135	2	1
526	Retail nurseries, lawn and garden supply stores	11	(D)	(D)	(D)	(D)	4	—
527	Mobile home dealers	35	(D)	(D)	(D)	(D)	6	2
53	General merchandise stores	61	196 090	19 861	4 627	2 203	13	3
531	Department stores (incl. leased depts.) ^{1 2}	15	156 710	(NA)	(NA)	(NA)	—	—
531	Department stores (excl. leased depts.) ¹	15	(D)	(D)	(D)	(D)	—	—
533	Variety stores	16	14 068	1 800	399	221	2	1
539	Miscellaneous general merchandise stores	30	(D)	(D)	(D)	(D)	11	2
54	Food stores	223	278 551	29 265	6 411	2 753	63	14
541	Grocery stores	155	261 456	26 660	5 944	2 421	42	5
542	Meat and fish (seafood) markets	15	(D)	(D)	(D)	(D)	2	1
546	Retail bakeries	18	(D)	(D)	(D)	(D)	4	4
543, 4, 5, 9	Other food stores	35	(D)	(D)	(D)	(D)	15	4
55 ex. 554	Automotive dealers	129	397 361	32 559	7 010	1 833	28	5
551	New and used car dealers	35	333 054	24 268	5 141	1 276	1	—
552	Used car dealers	32	19 240	1 652	399	142	12	2
553	Auto and home supply stores	42	20 310	3 294	815	225	14	2
555, 6, 7, 9	Miscellaneous automotive dealers	20	24 757	3 345	655	190	1	1
554	Gasoline service stations	107	90 860	5 369	1 233	562	30	3

See footnotes at end of table.

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprie- torships (number)	Partner- ships (number)
56	Apparel and accessory stores	177	76 789	9 467	2 112	1 132	25	13
561	Men's and boys' clothing stores	18	10 100	1 694	387	136	-	-
562, 3	Women's clothing and specialty stores	71	28 919	3 141	675	449	6	3
562	Women's clothing stores	66	26 676	2 883	642	425	5	3
563	Women's accessory and specialty stores	5	2 243	258	33	24	1	-
565	Family clothing stores	22	23 285	2 925	706	334	5	1
566	Shoe stores	41	10 755	1 334	296	174	4	4
564, 9	Other apparel and accessory stores	25	3 730	373	48	39	10	5
57	Furniture and home furnishings stores	115	68 252	9 772	2 213	688	21	8
5712	Furniture stores	38	37 328	5 735	1 345	341	6	4
5713, 4, 9	Home furnishings stores	29	12 897	1 865	407	139	6	2
572	Household appliance stores	12	(D)	(D)	(D)	(D)	2	1
573	Radio, television, computer, and music stores	36	(D)	(D)	(D)	(D)	7	1
58	Eating and drinking places	422	157 565	39 076	7 855	5 848	104	34
5812	Eating places	390	151 151	37 856	7 620	5 684	102	32
5813	Drinking places	32	6 414	1 220	235	164	2	2
591	Drug and proprietary stores	47	46 864	5 405	1 201	414	2	-
59 ex. 591	Miscellaneous retail stores	429	150 155	17 687	4 090	1 887	128	26
592	Liquor stores	117	34 818	3 052	684	395	21	7
593	Used merchandise stores	21	2 481	468	99	62	9	2
594	Miscellaneous shopping goods stores	164	34 073	4 349	991	616	62	7
5941	Sporting goods stores and bicycle shops	31	(D)	(D)	(D)	(D)	15	2
5942, 3	Book, stationery stores	15	(D)	(D)	(D)	(D)	5	-
5944	Jewelry stores	26	7 618	1 319	298	156	5	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	92	16 924	1 885	431	305	37	4
596	Nonstore retailers	16	21 898	2 746	672	212	5	-
598	Fuel dealers	26	40 940	4 227	1 038	304	5	-
5992	Florists	33	4 239	1 043	230	126	15	8
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	4	714	101	22	9	1	-
5995	Optical goods stores	19	2 231	469	92	53	2	1
5999	Miscellaneous retail stores, n.e.c.	29	8 761	1 232	262	110	8	1

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Delaware	(X)	4 975 670	4 975 670	100.0	Delaware—Con.				
Wilmington	1	666 593	666 593	13.4					
Dover	2	536 104	1 202 697	24.2					
Newark	3	414 260	1 616 957	32.5	Smyrna ▲	7	77 886	2 070 613	41.6
New Castle	4	139 598	1 756 555	35.3	Elsmere	8	39 452	2 110 065	42.4
Milford ▲	5	125 662	1 882 217	37.8	Middletown	9	35 056	2 145 121	43.1
Seaford	6	110 510	1 992 727	40.0	Laurel	10	28 361	2 173 482	43.7

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 11. Counties Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Delaware -----	(X)	4 975 670	4 975 670	100.0	Delaware—Con.				
New Castle -----	1	3 357 295	3 357 295	67.5	Kent -----	2	855 796	4 213 091	84.7
					Sussex -----	3	762 579	4 975 670	100.0

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.



APPENDIX A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—Firms in the 1987 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

1. The nonmail universe consists of firms which were not required to file a regular census return and includes:

- a. All nonemployers, i.e., all firms with no paid employment during 1987. Sales information for them was obtained from administrative records of other Federal agencies. Although consisting of a large number of firms, nonemployers account for less than 3 percent of total retail sales. Data on nonemployers are provided in subsequent 1987 Census of Retail Trade reports, Nonemployer Statistics, RC87-N, and Selected Statistics, RC87-SP-1.

The census included only those retail non-employer firms which reported a sales volume of \$1,000 or more during 1987 plus firms in operation for less than the full year that reported sales which, if projected to an annual basis, would have reached a total of \$1,000 or more.

- b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with paid employees at any time during 1987 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total retail sales.

Data on sales, payroll, and employment for employer firms below the cutoff were derived or estimated from the administrative records of other Federal agencies, except for a 10-percent sample which was included in the mail universe.

2. The mail universe consists of firms for which information was obtained basically by means of a mail canvass and includes:

- a. Large employers, i.e., all employer firms above the payroll size cutoff establishment to separate large from small employers. Within this category, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location

and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, firms were sent a form to use in updating the list of establishments with those opened since 1986.

- b. The 10-percent sample of small employers referred to in section 1b above which were sent the census mailing packages containing the appropriate 1987 questionnaires.

Method of classifying kinds of business—The retail trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.¹ However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

1. The nonmail universe.

- a. All nonemployers were classified inside or outside of retail trade on the basis of information obtained from other Federal agencies.
- b. Selected small employers were classified on the basis of the most current census kind-of-business classification available from one of the Bureau's current sample surveys or the 1982 census. Otherwise, the classification was obtained from the administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1987 census kind-of-business code.

2. Establishments in the mail universe were classified on the basis of their self designation and answers to questions on sales by merchandise lines and other special inquiries.

COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual. There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for retail trade are within SIC major groups 53 and 57. These changes are described in detail in the “Kind-of-Business Classifications” section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see “Geographic Areas Covered” in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in table 3 of this publication.²

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).³

Nonemployer firms—In 1982, data for nonemployers and the combined data for all establishments were presented only at the retail total level for all geographic areas except the United States, for which these data were published by kind of business. For 1987, data presented in this publication do not include nonemployer establishments. Consequently, data in this report are included only for establishments with payroll. Data for nonemployers by kind of business for the United States are presented in the 1987

Census of Retail Trade report, Selected Statistics, RC87-SP-1 and for States, metropolitan statistical areas, counties, and places with 2,500 inhabitants or more in the Retail Trade reports of the Nonemployer Statistics Series, RC87-N-1 to -4. See appendix A of the Nonemployer Statistics Series reports for a description of improvements in data collection and processing of nonemployer records for the 1987 Economic Censuses.

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.²

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the retail trade report, Miscellaneous Subjects (RC87-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the “shoe store” classification.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms “firm” and “company” are synonymous.

²To improve comparability between 1982 and 1987 statistics, 1982 data were slightly adjusted to reflect organizational changes affecting some industries. Accordingly, statistics presented for 1982 vary slightly from those previously published.

³Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term “standard metropolitan statistical area” was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a “consolidated metropolitan statistical area” (CMSA) and consists of major components recognized as “primary metropolitan statistical areas” (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

Sales—Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

Legal form of organization—The legal form of organization for firms in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail firms was generally based on information available from the administrative records of other Federal agencies.

This report presents data by the following legal forms of organization:

1. Corporations (including corporate cooperatives).
2. Individual proprietorships.
3. Partnerships.
4. Other types.

Auxiliary establishments—Each company included in this census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries which primarily service retail establishments are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, major groups 52 through 59 in the 1987 SIC manual, includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification was needed than that defined in the SIC manual, more kinds of business were identified within a SIC.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities, or merchandise lines, are sold by different kinds of business is available in the 1987 Census of Retail Trade report, Merchandise Line Sales, RC87-S-3.)

Building Materials and Garden Supplies Stores (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521)—Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

Paint, glass, and wallpaper stores (SIC 523)—Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to

contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

Hardware stores (SIC 525)—Establishments primarily selling a number of basic hardware lines, such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526)—Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

Mobile home dealers (SIC 527)—Establishments primarily engaged in the retail sales of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561.

General Merchandise Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and homefurnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596. Establishments having 25 to 49 employees and selling merchandise lines covered in the definition for department stores, previously classified in SIC 531 in prior censuses, are classified in SIC 539 in the 1987 Census.

Department stores (SIC 531)—Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the three following groups of merchandise:

1. Furniture, homefurnishings, appliances, and radio and TV sets.
2. A general line of apparel for the family.
3. Household linens and dry goods.

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups are \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (incl. leased depts.)

Department stores (excl. leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores (excl. leased depts.) also are presented:

Conventional department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department.
2. May have a catalog order service.
3. Are not affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are primarily nationally advertised brands.
2. Appliances which are serviced by another company.
3. Limited lines of merchandise through seasonal or special catalogs.

Discount or mass merchandising department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and usually:

1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices.
2. Provide centralized check-out service.
3. Do not provide customer assistance within store departments. Merchandise is normally sold through self-service with minimal assistance provided in any department.
4. Do not have a catalog order service.

These stores often sell:

1. Soft goods which are usually their own corporate brands or are unbranded.
2. Hard goods which are primarily nationally advertised brands.
3. Appliances which are serviced by another company.

National chain department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department.
2. Usually have a catalog order service.
3. Are affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are their own corporate brands or are unbranded.
2. Appliances which are serviced by their own company.

Variety stores (SIC 533)—Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous general merchandise stores (SIC 539)—Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, homewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms and establishments whose sales of apparel or furniture and homefurnishings exceed half of their total sales, providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales. Establishments primarily engaged in the retail sales of their merchandise by catalog, mail, or television order are classified in SIC 5961.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

Grocery stores (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often also sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets and convenience food stores are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Meat and fish (seafood) markets (SIC 542)—Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963.

Fruit and vegetable markets (SIC 543)—Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are frequently found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

Candy, nut, and confectionery stores (SIC 544)—Establishments primarily selling candy, nuts, and other confections.

Dairy products stores (SIC 545)—Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen custard stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

Retail bakeries (SIC 546)—Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

Miscellaneous food stores (SIC 549)—Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamin foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowls cleaned and dressed by others.

Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included.

Utility trailer dealers, previously classified in SIC 556 in prior censuses, are classified in SIC 559 in the 1987 census.

New car dealers (SIC 551)—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

Used car dealers (SIC 552)—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars. These establishments also frequently sell used pickups and vans at retail.

Tire, battery, and accessory dealers (SIC 553 pt.)—Establishments primarily selling new automobile tires, batteries, automobile seat covers, and other automotive parts and accessories.

Other auto and home supply stores (SIC 553 pt.)—Establishments engaged in selling a combination of lines of merchandise including tires, batteries and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

Gasoline service stations (SIC 554)—Establishments primarily selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities, such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.

Boat dealers (SIC 555)—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Recreational vehicle dealers [n.e.c.] (SIC 556)—Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches), including parts and accessories. Establishments primarily engaged in the retail sale of mobile homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

Motorcycle dealers (SIC 557)—Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

Automotive dealers, n.e.c. (SIC 559)—Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and go-carts. Also included are establishments primarily engaged in the retail sale of aircraft.

Apparel and Accessory Stores (SIC Major Group 56)

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments which meet the criteria for Department stores (SIC 531) or Miscellaneous general merchandise stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

1972 SIC 568, "Furriers and fur shops", has been eliminated. Establishments previously classified in SIC 568 in prior censuses are classified in SIC 563 in the 1987 census.

Men's and boys' clothing stores (SIC 561)—Establishments primarily selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

Women's clothing stores (SIC 562)—Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and

boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

Women's accessory and specialty stores (SIC 563)—Establishments primarily engaged in selling women's accessories and specialties, such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur, including custom made. Establishments primarily engaged in fur repair and storage and which also may sell a minor amount of fur apparel are classified in SIC 7219.

Children's and infants' wear stores (SIC 564)—Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' apparel items, and (3) sales of men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

Men's shoe stores (SIC 566 pt.)—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

Women's shoe stores (SIC 566 pt.)—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

Children's and juveniles' shoe stores (SIC 566 pt.)—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

Family shoe stores (SIC 566 pt.)—Establishments primarily selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification if (1) sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined and (2) if children's and infants' footwear are not carried, sales of the larger of the two remaining groups are not more than three times the sales of the smaller group. Stores primarily selling athletic footwear and accessories are included here.

Miscellaneous apparel and accessory stores (SIC 569)—Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

Furniture and Homefurnishings Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5931. Stores furnishing interior decorating service are classified according to the merchandise handled. Interior designers primarily engaged in advising clients on the selection of interior decorations are classified in SIC 7399.

1972 SIC 5732, "Radio and television stores," has been divided into two new industries for 1987: SIC 5731, "Radio, television, and electronics stores" and SIC 5734, "Computer and software stores." Also, 1972 SIC 5733, "Music stores," has been divided into two new industries for 1987: SIC 5735, "Record and prerecorded tape stores" and SIC 5736, "Musical instrument stores."

Furniture stores (SIC 5712)—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

Floor covering stores (SIC 5713)—Establishments primarily engaged in the retail sale of floor coverings. Establishments included in this industry may incidentally perform installation, but contractors primarily engaged in installing floor coverings for others are classified in SIC 1752.

Drapery and upholstery stores (SIC 5714)—Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

Miscellaneous homefurnishings stores (SIC 5719)—Establishments primarily engaged in the retail sale of miscellaneous homefurnishings, such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvas or by party-plan merchandising are classified in SIC 5963.

Household appliance stores (SIC 572)—Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radios and television sets.

Radio, television, and electronics stores (SIC 5731)—Establishments primarily engaged in the retail sale of radios, television sets, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, or records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

Computer and software stores (SIC 5734)—Establishments primarily engaged in the retail sale of computers, computer peripheral equipment, and software.

Record and prerecorded tape stores (SIC 5735)—Establishments primarily selling phonograph records and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5731 and those primarily engaged in the rental of video tapes in SIC 7841.

Musical instrument stores (SIC 5736)—Establishments primarily selling musical instruments; such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.

Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments selling prepared food and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption.

Restaurants and lunchrooms (SIC 5812 pt.)—Establishments engaged in serving prepared food and beverages. Waiter/waitress service is provided and the establishments have seating facilities for at least 15 patrons. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified as Drinking places (SIC 5813).

Social caterers (SIC 5812 pt.)—Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment, but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

Cafeterias (SIC 5812 pt.)—Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

Refreshment places (SIC 5812 pt.)—Establishments primarily selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "take-home" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

Contract feeding (SIC 5812 pt.)—Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. (This is not a lease arrangement.) The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

Ice cream and frozen custard stands (SIC 5812 pt.)—Establishments primarily engaged in selling ice cream, frozen custard, or other frozen ices for consumption either

on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.)

Drinking places (SIC 5813)—Establishments primarily engaged in the retail sale of alcoholic drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments.

Miscellaneous Retail Stores (SIC Major Group 59)

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: Drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Establishments primarily selling used automobile parts and accessories, previously classified in SIC 593 in prior censuses, are classified in Wholesale Trade SIC 5015 in the 1987 census. Ice dealers, previously classified in SIC 5982, are classified in SIC 5999 in the 1987 census. And, optical goods stores, previously classified in SIC 5999, are classified in new SIC 5995 in the 1987 census.

Drug stores (SIC 591 pt.)—Establishments engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

Proprietary stores (SIC 591 pt.)—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Liquor stores (SIC 592)—Establishments primarily selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Used merchandise stores (SIC 593)—This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5015 and scrap and waste dealers are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

General line sporting goods stores (SIC 5941 pt.)—Establishments primarily selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Specialty line sporting goods stores (SIC 5941 pt.)—Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

Book stores (SIC 5942)—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

Stationery stores (SIC 5943)—Establishments primarily engaged in the retail sale of stationery, such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies, such as accounting and legal forms; blankbooks and forms; and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

Jewelry stores (SIC 5944)—Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631.

Hobby, toy, and game shops (SIC 5945)—Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items, such as coins, stamps, and autographs, are classified in SIC 5999.

Camera and photographic supply stores (SIC 5946)—Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in finishing films are classified in SIC 7395.

Gift, novelty, and souvenir shops (SIC 5947)—Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods.

Luggage and leather goods stores (SIC 5948)—Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

Sewing, needlework, and piece goods stores (SIC 5949)—Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

Catalog and mail-order houses (SIC 5961)—Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, and advertising on radio and television. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. In some tabulations at the national level, catalog and mail-order houses are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are department store merchandise, other general merchandise, and other mail-order houses. Establishments primarily engaged in mail-order sales of computer hardware and/or software and television order (home shopping) sales are included within the "Other mail-order houses" classification.

Merchandising machine operators (SIC 5962)—Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Since many automatic merchandising machine operations are conducted in conjunction with the operation of manufacturing plants and of other establishments not classified in retail trade, data for "retail" automatic merchandising machine operators should not be interpreted as a measure of total sales through automatic merchandising machines. Nor do the data for "retail" automatic merchandising machine operators include sales made through automatic merchandising machines owned by establishments classified in other kinds of retail trade.

Direct selling establishments (SIC 5963)—Establishments primarily selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment"

is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings and equipment; mobile food service; books and stationery; and other direct selling.

Fuel oil dealers (SIC 5983)—Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984)—Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

Fuel dealers, n.e.c. (SIC 5989)—Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

Florists (SIC 5992)—Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

Tobacco stores and stands (SIC 5993)—Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994)—Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

Optical goods stores (SIC 5995)—Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

Miscellaneous retail stores, n.e.c. (SIC 5999)—Establishments primarily engaged in the retail sale of specialized lines of merchandise not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or consigned merchandise at retail or at auction. Establishments primarily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7399. In some tabulations, Miscellaneous retail stores are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are pet shops, typewriter stores, and other retail stores.

APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1987 CENSUS OF RETAIL TRADE

OMB APPROVAL NO. 0607-0526; EXPIRES 06/88

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, IN 47134

DUE DATE: FEBRUARY 15, 1988

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

NOTE — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

CB-5502

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 1 ☐ YES

(9 digits)

2 ☐ NO — Enter current EI No. —————

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change. ☒

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 ☐ YES

3 ☐ No legal boundaries

2 ☐ NO

4 ☐ Don't know

c. Type of municipality where physically located

096 1 ☐ City, village, or borough

3 ☐ Other or don't know

2 ☐ Town or township

d. Name of county where physically located

Item 3 — OPERATIONAL STATUS

Number of months

a. How many months during 1987 did this firm or organization actively operate this establishment?

002

b. Mark (X) the ONE box which best describes this establishment at the end of 1987.

001 1 ☐ In operation

2 ☐ Temporarily or seasonally inactive

3 ☐ Ceased operation — Give date —————

4 ☐ Sold or leased to another operator — Give date at right AND enter name, etc., below ☒

Figures only

Month	Day	Year

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best describes this establishment during 1987.

003 1 ☐ Individual proprietorship

2 ☐ Partnership

3 ☐ Cooperative association (taxable)

4 ☐ Cooperative association (tax-exempt)

5 ☐ Governmental — Specify _____

6 ☐ Corporation (Do not mark if any form of cooperative association.)

8 ☐ Other — Specify _____

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is \$1,125,628, report either

PREFERRED
Acceptable

Mil-
lions
(000)

Thou-
sands
(000)

Dol-
lars
(000)

1 125 628

1 125 628

010

Item 5 — DOLLAR VOLUME OF BUSINESS IN 1987

Sales of merchandise and other operating receipts EXCLUDING sales (or other) taxes collected

Mil. Thou. Dol.

030

Item 6 — PAYROLL AND EMPLOYMENT

a. Payroll in 1987, before deductions

(1) Total ANNUAL payroll

031

(2) FIRST QUARTER payroll (Jan. — Mar.)

032

b. Employment in 1987

Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees)

032

Item 9 — KIND OF BUSINESS

Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1987.

(Categories appropriate to individual form)

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2 →

Item 11 — MERCHANDISE LINES Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below).					b. Does this company own or control any other company or companies? 096 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO					ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE EI No. (9 digits)																										
HOW TO REPORT PERCENTS If figure is 38.76% of total sales: • Report whole percents → 39 Not acceptable → 38.76					<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th colspan="4">Estimated sales during 1987</th> </tr> <tr> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> <th>Per-cent</th> </tr> <tr> <td></td> <td></td> <td></td> <td>39</td> </tr> <tr> <td></td> <td></td> <td></td> <td>38.76</td> </tr> </table>					Estimated sales during 1987				Mil.	Thou.	Dol.	Per-cent				39				38.76	c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) at the end of 1987? → Number 079										
Estimated sales during 1987																																				
Mil.	Thou.	Dol.	Per-cent																																	
			39																																	
			38.76																																	
Merchandise lines (Categories appropriate to individual form)					If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format in REMARKS (or attach a separate sheet) if necessary.																															
NOTE Answer item 13 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.					<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th colspan="2">NAME, ADDRESS, AND ZIP CODE</th> <th>1987</th> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> </tr> <tr> <td rowspan="4" style="text-align: center; vertical-align: middle;">1</td> <td></td> <td>Sales</td> <td>081</td> <td></td> <td></td> </tr> <tr> <td></td> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> </tr> <tr> <td></td> <td>Census use</td> <td>088</td> <td></td> <td></td> </tr> <tr> <td colspan="5">KIND-OF-BUSINESS DESCRIPTION</td> </tr> </table>					NAME, ADDRESS, AND ZIP CODE		1987	Mil.	Thou.	Dol.	1		Sales	081				Annual payroll	082				Census use	088			KIND-OF-BUSINESS DESCRIPTION				
NAME, ADDRESS, AND ZIP CODE		1987	Mil.	Thou.	Dol.																															
1		Sales	081																																	
		Annual payroll	082																																	
		Census use	088																																	
	KIND-OF-BUSINESS DESCRIPTION																																			
Item 13 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION a. Is this company owned or controlled by another company? 097 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO					ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE EI No. (9 digits)																															
					<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th colspan="2">NAME, ADDRESS, AND ZIP CODE</th> <th>1987</th> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> </tr> <tr> <td rowspan="4" style="text-align: center; vertical-align: middle;">2</td> <td></td> <td>Sales</td> <td>081</td> <td></td> <td></td> </tr> <tr> <td></td> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> </tr> <tr> <td></td> <td>Census use</td> <td>088</td> <td></td> <td></td> </tr> <tr> <td colspan="5">KIND-OF-BUSINESS DESCRIPTION</td> </tr> </table>					NAME, ADDRESS, AND ZIP CODE		1987	Mil.	Thou.	Dol.	2		Sales	081				Annual payroll	082				Census use	088			KIND-OF-BUSINESS DESCRIPTION				
NAME, ADDRESS, AND ZIP CODE		1987	Mil.	Thou.	Dol.																															
2		Sales	081																																	
		Annual payroll	082																																	
		Census use	088																																	
	KIND-OF-BUSINESS DESCRIPTION																																			

APPENDIX C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233.]

1987 SIC code	Title	Reporting form CB-	1987 SIC code	Title	Reporting form CB-
52	BUILDING MATERIALS AND GARDEN SUPPLIES STORES		57	FURNITURE AND HOMEFURNISHINGS STORES	
5211	Lumber and other building materials dealers	5201	5712	Furniture stores	5701
5231	Paint, glass, and wallpaper stores	5202	5713	Floor covering stores	5704
5251	Hardware stores	5203	5714	Drapery and upholstery stores	5705
5261	Retail nurseries, lawn and garden supply stores	5204	5719	Miscellaneous homefurnishings stores	5705
5271	Mobile home dealers	5205			
53	GENERAL MERCHANDISE STORES		5722	Household appliance stores	5702
5311 pt.	Conventional department stores	5301	5731	Radio, television, and electronics stores	5702
5311 pt.	Discount or mass merchandising department stores	5301	5734	Computer and software stores	5702
5311 pt.	National chain department stores	5301	5735	Record and prerecorded tape stores	5703
5331	Variety stores	5302	5736	Musical instrument stores	5703
5399	Miscellaneous general merchandise stores	5301			
54	FOOD STORES		58	EATING AND DRINKING PLACES	
5411	Grocery stores	5400	5812 pt.	Restaurants and lunchrooms	5801
5423	Meat and fish (seafood) markets	5400	5812 pt.	Social caterers	5801
5431	Fruit and vegetable markets	5400	5812 pt.	Cafeterias	5801
5441	Candy, nut, and confectionery stores	5400	5812 pt.	Refreshment places	5801
5451	Dairy products stores	5400	5812 pt.	Contract feeding	5802
5461	Retail bakeries	5400	5812 pt.	Ice cream, frozen custard stands	5801
5499	Miscellaneous food stores	5400	5813	Drinking places	5801
55	AUTOMOTIVE DEALERS AND GASOLINE SERVICE STATIONS		59	MISCELLANEOUS RETAIL STORES	
5511	New and used car dealers	5501	5912 pt.	Drug stores	5901
5521	Used car dealers	5501	5912 pt.	Proprietary stores	5901
5531 pt.	Tire, battery, and accessory dealers	5502	5921	Liquor stores	5902
5531 pt.	Other auto and home supply stores	5502	5931	Used merchandise stores	5903
5541	Gasoline service stations	5504	5941 pt.	General line sporting goods stores	5904
5551	Boat dealers	5503	5941 pt.	Specialty line sporting goods stores	5904
5561	Recreational vehicle dealers	5503	5942	Book stores	5905
5571	Motorcycle dealers	5503	5943	Stationery stores	5905
5599	Automotive dealers, n.e.c.	5503	5944	Jewelry stores	5906
56	APPAREL AND ACCESSORY STORES		5945	Hobby, toy, and game shops	5907
5611	Men's and boys' clothing stores	5601	5946	Camera and photographic supply stores	5908
5621	Women's clothing stores	5601	5947	Gift, novelty, and souvenir shops	5905
5631	Women's accessory and specialty stores	5601	5948	Luggage and leather goods stores	5905
5641	Children's and infants' wear stores	5601	5949	Sewing, needlework, and piece goods stores	5909
5651	Family clothing stores	5601	5961 pt.	Department store merchandise—mail-order	5910
5661 pt.	Men's shoe stores	5602	5961 pt.	General merchandise, n.e.c.—mail-order	5910
5661 pt.	Women's shoe stores	5602	5961 pt.	Other mail-order houses	5910
5661 pt.	Children's and juveniles' shoe stores	5602	5962	Merchandising machine operators	5802
5661 pt.	Family shoe stores	5602	5963 pt.	Furniture, homefurnishings, equipment—direct selling	5910
5699	Miscellaneous apparel and accessory stores	5601	5963 pt.	Mobile food service—direct selling	5910
			5963 pt.	Books and stationery—direct selling	5910
			5963 pt.	Other direct selling	5910
			5983	Fuel oil dealers	5911
			5984	Liquefied petroleum gas (bottled gas) dealers	5911
			5989	Fuel dealers, n.e.c.	5911
			5992	Florists	5912
			5993	Tobacco stores and stands	5902
			5994	News dealers and newsstands	5902
			5995	Optical goods stores	5913
			5999 pt.	Pet shops	5914
			5999 pt.	Typewriter stores	5905
			5999 pt.	Other retail stores, n.e.c.	5916

APPENDIX D. Metropolitan Statistical Areas

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

DELAWARE

Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD CMSA

Philadelphia, PA-NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Bucks County, PA

Chester County, PA

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

Trenton, NJ PMSA

Mercer County, NJ

Vineland-Millville-Bridgeton, NJ PMSA

Cumberland County, NJ

Wilmington, DE-NJ-MD PMSA

New Castle County, DE

Cecil County, MD

Salem County, NJ

Wilmington, DE-NJ-MD PMSA—see Philadelphia-Wilmington-Trenton, PA-NJ-DE-MD CMSA

APPENDIX E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Percent of sales†—		1987 SIC code	Kind of business	Percent of sales†—	
		From administra- tive records¹	Estimated²			From administra- tive records¹	Estimated²
	Retail trade	1	0	57	Furniture and homefurnishings stores	1	1
52	Building materials and garden supplies stores	1	0	5712	Furniture stores	1	1
521, 3	Building materials and supply stores	0	0		Homefurnishings stores	1	1
521	Lumber and other building materials dealers	0	0	5713, 4, 9	Floor covering stores	1	1
523	Paint, glass, and wallpaper stores	2	2	5713	Draperies and upholstery stores	0	0
525	Hardware stores	3	0	5714	Miscellaneous homefurnishings stores	2	1
526	Retail nurseries, lawn and garden supply stores	2	1	5719			
527	Mobile home dealers	1	0	572	Household appliance stores	3	1
53	General merchandise stores	0	0	573	Radio, television, computer, and music stores	0	0
531	Department stores (incl. leased depts.)³ ⁴	0	0	5731	Radio, television, and electronics stores	0	0
531	Department stores (excl. leased depts.)³	0	0	5734	Computer and software stores	0	0
531 pt.	Conventional³	(D)	(D)	5735	Record and prerecorded tape stores	1	0
531 pt.	Discount or mass merchandising³	0	0	5736	Musical instrument stores	1	0
531 pt.	National chain³	(D)	(D)	58	Eating and drinking places	1	1
533	Variety stores	0	0	5812	Eating places	1	1
539	Miscellaneous general merchandise stores	0	0	5812 pt.	Restaurants and lunchrooms	1	1
54	Food stores	0	0	5812 pt.	Cafeterias	0	0
541	Grocery stores	0	0	5812 pt.	Refreshment places	1	1
542	Meat and fish (seafood) markets	2	1	5812 pt.	Other eating places	0	3
546	Retail bakeries	2	2	5813	Drinking places	2	1
546 pt.	Retail bakeries—baking and selling	(D)	(D)	591	Drug and proprietary stores	0	1
546 pt.	Retail bakeries—selling only	(D)	(D)	591 pt.	Drug stores	0	1
543, 4, 5, 9	Other food stores	4	1	591 pt.	Proprietary stores	0	0
543	Fruit and vegetable markets	4	1	59 ex. 591	Miscellaneous retail stores	1	1
544	Candy, nut, and confectionery stores	5	1		Liquor stores	3	1
545	Dairy products stores	6	3	592	Used merchandise stores	0	1
549	Miscellaneous food stores	3	1	593	Miscellaneous shopping goods stores	1	1
55 ex. 554	Automotive dealers	1	0	594	Sporting goods stores and bicycle shops	2	2
551	New and used car dealers	1	0	5941	General line sporting goods stores	1	2
552	Used car dealers	2	1	5941 pt.	Specialty line sporting goods stores	3	2
553	Auto and home supply stores	1	1	5941 pt.			
553 pt.	Tire, battery, and accessory dealers	1	1	5942	Book stores	2	2
553 pt.	Other auto and home supply stores	7	2	5943	Stationery stores	1	2
555, 6, 7, 9	Miscellaneous automotive dealers	1	0	5944	Jewelry stores	1	0
555	Boat dealers	2	0	5945	Hobby, toy, and game shops	0	1
556	Recreational vehicle dealers	0	0	5946	Camera and photographic supply stores	1	2
557	Motorcycle dealers	(D)	(D)	5947	Gift, novelty, and souvenir shops	1	2
559	Automotive dealers, n.e.c.	(D)	(D)	5948	Luggage and leather goods stores	(D)	(D)
				5949	Sewing, needlework, and piece goods stores	(D)	(D)
554	Gasoline service stations	1	1	596	Nonstore retailers	0	0
56	Apparel and accessory stores	0	1	5961	Catalog and mail-order houses	0	0
561	Men's and boys' clothing stores	1	1	5962	Merchandising machine operators	1	0
562, 3	Women's clothing and specialty stores	0	1	5963	Direct selling establishments	0	0
562	Women's clothing stores	0	1	598	Fuel dealers	0	0
563	Women's accessory and specialty stores	0	0	5983	Fuel oil dealers	0	0
565	Family clothing stores	0	0	5984	Liquefied petroleum gas (bottled gas) dealers	0	2
566	Shoe stores	0	1	5989	Fuel dealers, n.e.c.	0	0
566 pt.	Men's shoe stores	0	0	5992	Florists	3	0
566 pt.	Women's shoe stores	1	1	5993	Tobacco stores and stands	(D)	(D)
566 pt.	Children's and juveniles' shoe stores	1	3	5994	News dealers and newsstands	0	1
566 pt.	Family shoe stores	0	1	5995	Optical goods stores	0	1
564, 9	Other apparel and accessory stores	1	0	5999	Miscellaneous retail stores, n.e.c.	(D)	(D)
564	Children's and infants' wear stores	0	0	5999 pt.	Pet shops	2	3
569	Miscellaneous apparel and accessory stores	1	1	5999 pt.	Typewriter stores	(D)	(D)
				5999 pt.	Other miscellaneous retail stores, n.e.c.	(D)	(D)

† Coverage symbols: 0—Less than 10 percent. 1—10 to 19 percent. 2—20 to 29 percent. 3—30 to 39 percent. 4—40 to 49 percent. 5—50 to 59 percent. 6—60 to 69 percent. 7—70 to 79 percent. 8—80 to 89 percent. 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in higher level totals.

APPENDIX F. Geographic Notes

DELAWARE

Milford is in Kent and Sussex Counties.

Smyrna is in Kent and New Castle Counties.

APPENDIX G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
		Retail trade—				
		Including used automobile parts and accessories stores¹-----	4 429	4 134	4 088	3 827
		Excluding used automobile parts and accessories stores²-----	4 416	4 119	4 075	3 812
52	52	Building materials and garden supplies stores-----	236	206	220	201
521, 3	521, 3	Building materials and supply stores-----	106	94	100	91
521	521	Lumber and other building materials dealers-----	81	71	75	70
523	523	Paint, glass, and wallpaper stores-----	25	23	25	21
525	525	Hardware stores-----	55	61	49	59
526	526	Retail nurseries, lawn and garden supply stores-----	35	21	34	21
527	527	Mobile home dealers-----	40	30	37	30
53	53	General merchandise stores-----	117	97	108	92
531	531	Department stores (incl. leased depts.) [with 25 employees or more] ^{3 4 5} -----	44	33	43	33
539 pt.	539 pt.	Department stores (incl. leased depts.) [with 50 employees or more] ^{3 4 6} -----	40	(NA)	39	-
		Department stores (incl. leased depts.) [with 25 to 49 employees] ^{3 4 7} -----	4	(NA)	4	-
531	531	Department stores (excl. leased depts.) [with 25 employees or more] ^{3 5} -----	44	33	43	33
539 pt.	539 pt.	Department stores (excl. leased depts.) [with 50 employees or more] ^{3 6} -----	40	(NA)	39	-
		Department stores (excl. leased depts.) [with 25 to 49 employees] ^{3 7} -----	4	(NA)	4	-
533	533	Variety stores-----	31	32	28	28
539	539 pt.	Miscellaneous general merchandise stores ⁸ -----	42	32	37	31
54	54	Food stores-----	531	540	493	508
541	541	Grocery stores-----	359	373	334	354
5422, 3	5421	Meat and fish (seafood) markets-----	40	50	37	46
546	546	Retail bakeries-----	63	51	59	48
5462	546 pt.	Retail bakeries—baking and selling-----	60	48	56	45
5463	546 pt.	Retail bakeries—selling only-----	3	3	3	3
543, 4, 5, 9	543, 4, 5, 9	Other food stores-----	69	66	63	60
543	543	Fruit and vegetable markets-----	18	19	17	15
544	544	Candy, nut, and confectionery stores-----	19	26	17	25
545	545	Dairy products stores-----	10	4	10	4
549	549	Miscellaneous food stores-----	22	17	19	16
55 ex. 554	55 ex. 554	Automotive dealers-----	273	235	256	222
551	551	New and used car dealers-----	74	72	71	70
552	552	Used car dealers-----	58	40	51	37
553	553	Auto and home supply stores-----	105	85	99	82
553 pt.	553 pt.	Tire, battery, and accessory dealers-----	100	79	95	76
553 pt.	553 pt.	Other auto and home supply stores-----	5	6	4	6
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers-----	36	38	35	33
555	555	Boat dealers-----	17	17	16	13
556	556, 559 pt.	Recreational and utility trailer dealers ⁸ -----	7	8	7	8
557	557	Motorcycle dealers-----	8	13	8	12
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers]-----	4	-	4	-
554	554	Gasoline service stations-----	279	336	250	302
56	56	Apparel and accessory stores-----	445	440	417	413
561	561	Men's and boys' clothing stores-----	49	56	47	55
562, 3, 8	562, 3	Women's clothing and specialty stores-----	170	161	159	150
562	562	Women's clothing stores-----	159	145	150	134
563, 8	563	Women's accessory and specialty stores ¹⁰ -----	11	16	9	16
565	565	Family clothing stores-----	46	50	42	47
566	566	Shoe stores-----	131	136	122	129
566 pt.	566 pt.	Men's shoe stores-----	16	15	15	15
566 pt.	566 pt.	Women's shoe stores-----	25	34	23	34
566 pt.	566 pt.	Children's and juveniles' shoe stores-----	8	5	8	5
566 pt.	566 pt.	Family shoe stores-----	82	82	76	75
564, 9	564, 9	Other apparel and accessory stores-----	49	37	47	32
564	564	Children's and infants' wear stores-----	17	16	16	13
569	569	Miscellaneous apparel and accessory stores-----	32	21	31	19

See footnotes at end of table.

1972 SIC code	1987 SIC code	Kind of business	Establishments in business —			
			Any time during year		At end of year	
			1987	1982	1987	1982
57	57	Furniture and homefurnishings stores -----	325	287	305	267
5712	5712	Furniture stores -----	93	77	89	70
5713, 4, 9	5713, 4, 9	Homefurnishings stores -----	89	90	82	85
5713	5713	Floor covering stores -----	45	42	41	40
5714	5714	Drapery and upholstery stores -----	4	14	4	13
5719	5719	Miscellaneous homefurnishings stores -----	40	34	37	32
572	572	Household appliance stores -----	29	27	27	24
573	573	Radio, television, computer, and music stores -----	114	93	107	88
5732	5732	Radio and television stores ¹¹ -----	71	64	65	62
	5731	Radio, television, and electronics stores -----	59	(NA)	54	-
	5734	Computer and software stores -----	12	(NA)	11	-
5733		Music stores -----	43	29	42	26
	5735	Record and prerecorded tape stores -----	28	15	28	13
	5736	Musical instrument stores -----	15	14	14	13
58	58	Eating and drinking places -----	1 023	890	925	788
5812	5812	Eating places -----	915	757	827	673
5812 pt.	5812 pt.	Restaurants and lunchrooms -----	413	364	377	323
5812 pt.	5812 pt.	Cafeterias -----	11	13	9	12
5812 pt.	5812 pt.	Refreshment places -----	372	314	334	282
5812 pt.	5812 pt.	Other eating places -----	119	66	107	56
5813	5813	Drinking places -----	108	133	98	115
591	591	Drug and proprietary stores -----	130	136	126	128
591 pt.	591 pt.	Drug stores -----	117	125	113	117
591 pt.	591 pt.	Proprietary stores -----	13	11	13	11
59 ex. 591	59 ex. 591	Miscellaneous retail stores ¹ -----	1 070	967	988	906
592	592	Liquor stores -----	277	277	250	256
593	593, 5015 pt.	Used merchandise stores ¹ -----	47	49	46	49
594	594	Miscellaneous shopping goods stores -----	411	322	375	295
5941	5941	Sporting goods stores and bicycle shops -----	80	49	74	46
5941 pt.	5941 pt.	General line sporting goods stores -----	27	20	24	19
5941 pt.	5941 pt.	Specialty line sporting goods stores -----	53	29	50	27
5942, 3	5942, 3	Book, stationery stores -----	49	44	45	41
5942	5942	Book stores -----	41	36	39	34
5943	5943	Stationery stores -----	8	8	6	7
5944	5944	Jewelry stores -----	71	58	68	53
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	211	171	188	155
5945	5945	Hobby, toy, and game shops -----	36	28	31	28
5946	5946	Camera and photographic supply stores -----	23	14	22	14
5947	5947	Gift, novelty, and souvenir shops -----	115	86	104	73
5948	5948	Luggage and leather goods stores -----	5	6	4	6
5949	5949	Sewing, needlework, and piece goods stores -----	32	37	27	34
596	596	Nonstore retailers -----	47	64	46	61
5961	5961	Catalog and mail-order houses -----	15	20	15	19
5962	5962	Merchandising machine operators -----	13	26	12	24
5963	5963	Direct selling establishments -----	19	18	19	18
598		Fuel and ice dealers -----	56	66	52	65
5983	5983	Fuel oil dealers -----	41	51	39	51
5984	5984	Liquefied petroleum gas (bottled gas) dealers -----	14	13	12	13
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. ¹² -----	1	2	1	1
5992	5992	Florists -----	70	64	63	58
5993	5993	Tobacco stores and stands -----	6	9	6	9
5994	5994	News dealers and newsstands -----	18	14	17	14
5999	5995, 5999 pt. (pt.)	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] -----	138	102	133	99
5999 pt.	5995	Optical goods stores -----	49	35	48	35
5999 pt.	5999 pt.	Pet shops -----	18	12	17	11
5999 pt.	5999 pt.	Typewriter stores -----	1	2	1	2
5999 pt.	5999 pt. (pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers] -----	70	53	67	51

¹Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

²Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

⁵Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

⁶Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

⁷Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

⁸Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

⁹Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

¹⁰Includes furriers and fur shops classified in SIC 568 based on 1972 SIC.

¹¹Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

¹²Includes ice dealers classified in SIC 5982 based on 1972 SIC.

APPENDIX H.

Changes in Retail Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)

1972 SIC (used for 1972, 1977, and 1982 census reports)

Code	Title	Code	Title
5311 5399 pt.	Department stores [with 50 employees or more] ----- Department stores [with 25 to 49 employees] -----	5311	Department stores [with 25 employees or more]
5399 pt.	Miscellaneous general merchandise stores -----	5399	Miscellaneous general merchandise stores
5421	Meat and fish (seafood) markets ¹ -----	5422, 3	Meat and fish (seafood) markets
5461	Retail bakeries -----	5462 5463	Retail bakeries—baking and selling Retail bakeries—selling only
5561 5599 pt.	Recreational vehicle dealers ----- Utility trailer dealers -----	5561	Recreational and utility trailer dealers
5632	Women's accessory and specialty stores -----	5631 5681	Women's accessory and specialty stores Furriers and fur shops
5731 5734	Radio, television, and electronics stores ----- Computer and software stores -----	5732	Radio and television stores
5735 5736	Record and prerecorded tape stores ----- Musical instrument stores -----	5733	Music stores
5932 5015 pt.	Used merchandise stores ----- Motor vehicle parts, used ² -----	5931	Used merchandise stores
5989 5999 pt.	Fuel dealers, n.e.c. ----- Ice dealers -----	5982	Fuel and ice dealers, n.e.c.
5995	Optical goods stores ¹ -----	5999 pt.	Optical goods stores
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	5982 pt. 5999 pt.	Ice dealers Other miscellaneous retail stores, n.e.c.

¹No change in content.

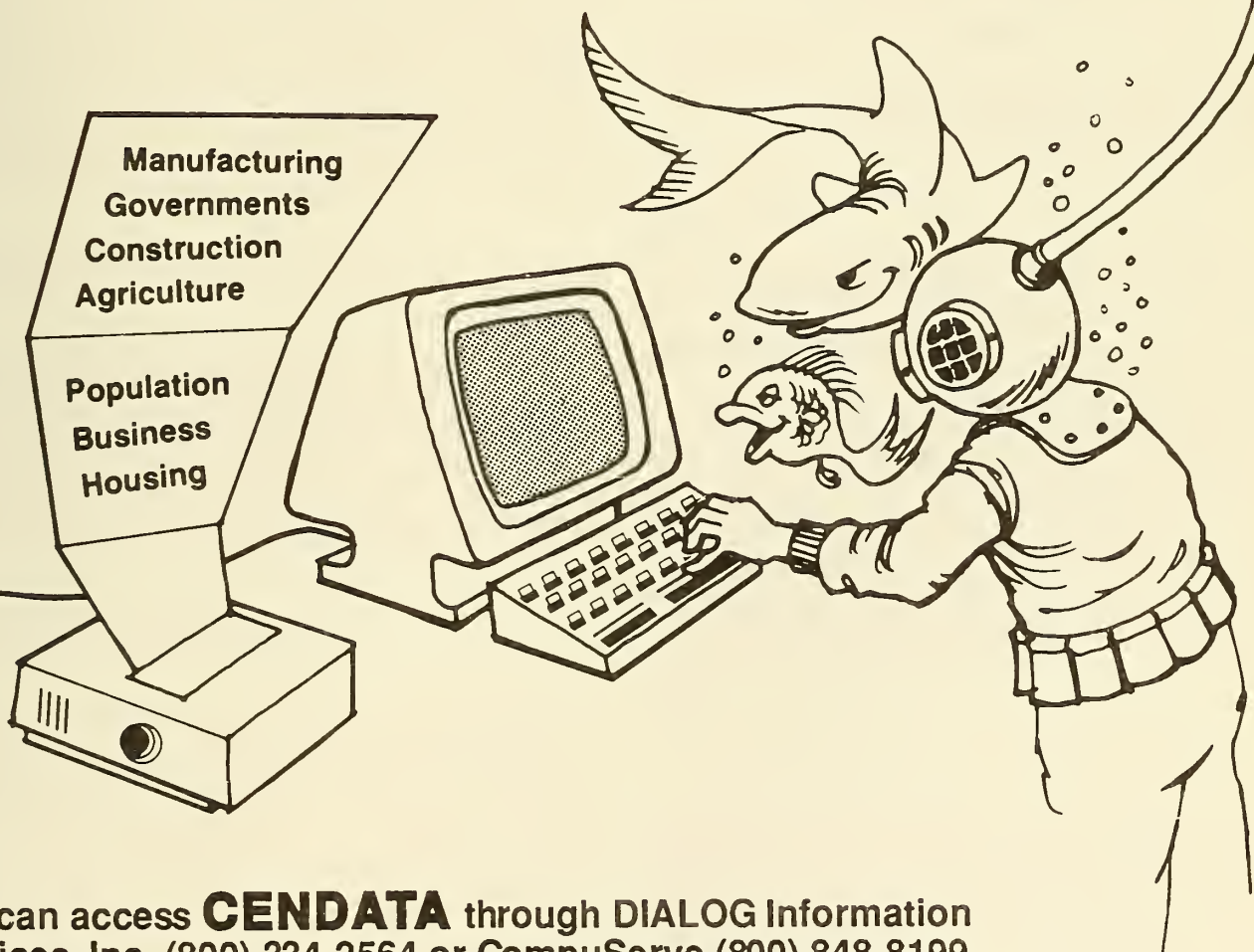
²Classified in retail trade prior to the 1987 census.

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THE UNIVERSITY OF CHICAGO

PHYSICS DEPARTMENT

RESEARCH REPORT

NO. 1234

1955

BY

J. D. JARVIS

AND

R. L. JONES

CHICAGO, ILL.

1955

PHYSICS DEPARTMENT

UNIVERSITY OF CHICAGO

PUBLICATION PROGRAM

1987 CENSUS OF RETAIL TRADE

Publications of the 1987 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (RC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, and number of proprietorships and partnerships, by varied retail classifications. All statistics are presented for the State, MSA's, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1987 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 are shown by kind of business.

Nonemployer statistics series—4 reports (RC87-N-1 to -4)

Four separate reports are being issued, each containing data for the States located in the four different regions. Data are included by kind of business on all establishments, establishments with payroll, and establishments without payroll for the United States. Also presented are statistics for establishments without payroll on number of establishments and sales by varied retail classifications for each State and, within each State, for MSA's, counties, and places with 2,500 inhabitants or more.

Subject series—55 reports (RC87-S-1, -2, -3 (1 to 52), and -4)

The first report (RC87-S-1) presents data based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented for establishments with payroll by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (RC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for retail firms with payroll for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of

value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The merchandise line sales series (RC87-S-3 (1 to 52)) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MSA, and the United States as a whole. Data for States and most MSA's will be available on computerized media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 41 broad merchandise line categories, including counts of establishments and the amount and percent of the line sold by various kinds of retail businesses.

A miscellaneous subjects report (RC87-S-4) contains special statistics on eating and drinking places, gasoline service stations and liquefied petroleum (LP) gas dealers, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MSA's.

Special report series—1 report (RC87-SP-1)

The Selected Statistics report presents selected aggregate data on retail trade, including statistics not included in the other final reports.

Microfiche

Every final published report in the 1987 Census of Retail Trade will be available on microfiche.

Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as ZIP Code statistics, available from series RC87-Z, and Merchandise Line Sales data for States (RC87-S-3 (1 to 51)). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on wholesale trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

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